

As you know, our Holiday Celebration is tomorrow evening, December 15th, from 7:30 to Midnight at The Sheraton Commander Hotel, 16 Garden Street, Cambridge (547-4800).

From Infocom:

Take right onto Alewife Brook Parkway. Go left at first rotary, bear left at second rotary onto Concord Avenue. Follow Concord Avenue straight down, going into Harvard Square. Just before you come to Harvard Square, Concord Avenue "turns into" Garden Street (bear right at flashing yellow light). Sheraton is on the right hand side; statue of George Washington in front (hence the "Commander" since this is where Georgie Baby first took charge of the troops). On the left is the Cambridge Common.

We are being provided complimentary parking. The parking lot is just past the hotel. Tell the parking attendant that you are attending the Infocom party in the Mount Vernon Ballroom.

NOTE: The lot is small, so parking is on a first-come, first-served basis; the attendant will take your keys to park in the lot. If the lot is full (very unlikely since we are the only large function at the hotel this evening), the attendant will instruct you where to park on the street. Don't worry about tickets -- the hotel has a special arrangement with the Cambridge Police for evening parking at specific street locations.

Also, if you have made reservations to stay the night, inform the attendant so your car can be parked accordingly.

A REMINDER: Even if you have not reserved a room, there are rooms available at \$60.00/night. So, if you feel as though you've had a "little too much" and don't want to drive, inform the front desk that you are with Infocom and have decided to take a room. Your personal charge card or cash may be used.

Any questions, see Carol.

Christmas * Secret Santa * Christmas * Secret Santa * Christmas

Yes, it's that time of year again, (if you hadn't noticed)! If you are interested in participating in the annual Infocom Secret Santa pool, please sign up at the front desk before ~~the company~~ meeting on Friday Dec. 11th. 6:50 pm

For those of you who are not sure what this may involve let me explain it briefly. No one who does not want to participate has to, nor will they be considered Scrooges by more than a few of us if they don't want to be involved. If you *do* want to spread a little holiday cheer amongst your fellow workers, sign-up and you will participate in a drawing of names after the company meeting this Friday.

Upon drawing a name other than your own, you will have a week in which to purchase a small gift for that person. Do not tell anyone whose name you picked! You would not be a *Secret Santa* if you did. The operative word here is small. Although the size of the gift is irrelevant, NO ONE is allowed to spend more than \$5.00 on their gift. That's the rule and it's also the reason why this can be a fun and creative way to show holiday spirit here at Infocom without spending big bucks. Take your gift (with the name of who it's for on it - *not* your own name) to the Admin. suite and cross off your own name on the list on Lorri's door.

The gifts will be given out by Santa on the last Friday before Christmas vacation - Dec. 18th. Any questions? See Lorri.

Christmas * Secret Santa * Christmas * Secret Santa * Christmas

December 7, 1987

TO: All Employees
FROM: Carol

If you are currently a member of the Employee Stock Purchase Plan, December 15th is the deadline to purchase up to 500 shares. It is also the deadline for enrollment in that plan and the 401K Plan. New enrollments in either of these plans would be effective January 1, 1988. Enrollment forms are available at my office.

KEEP YOUR HOLIDAYS HAPPY...

DON'T DRINK AND DRIVE!

FOR YOUR SAFETY AND CONVENIENCE, WE HAVE MADE SPECIAL
ARRANGEMENTS WITH THE SHERATON COMMANDER FOR A DISCOUNTED
RATE OF \$60.00 FOR THE NIGHT OF DECEMBER 15.

IF YOU WOULD LIKE A ROOM RESERVED FOR THE NIGHT, LET CAROL
KNOW AS SOON AS POSSIBLE, (PRIOR TO DECEMBER 9TH)
AS SPACE IS LIMITED.



To Tie One On!

at the

Infocom Holiday Celebration

*Thursday, December 15th
7:30 PM to Midnight*

*Mt. Vernon Ballroom
Sheraton Commander Hotel
Garden Street/Harvard Square
(Complimentary Parking)*

*Sumptuous Spread of Flors d'Ouons
Hosted and Cash Bar
"Secret Surprise and Entertainment"
Music and Dancing*

*RSPV to Carol
For You and Your Guest
Prior to December 9th*

You're

Invited...

NOTICE * IMPORTANT * NOTICE * IMPORTANT * NOTICE * IMPORTANT

THE ACCESS CODE FOR THE PAGING SYSTEM IS NO LONGER 6. TO
FORESTALL ANY FURTHER ACCIDENTAL USAGE OF THE PAGING SYSTEM,
THE NUMBER YOU DIAL TO PAGE SOMEONE AFTER HOURS
HAS BEEN CHANGED TO 111.

ONCE AGAIN, THE RECEPTIONIST WILL BE THE ONLY ONE ACCESSING
THE PAGING SYSTEM BETWEEN THE HOURS OF 9:00 - 6:00 PM.

THANK YOU FOR YOUR COOPERATION!

MEMO

Date: November 25, 1987
To: All
From: Lorri
Re: Paging System - "Guidelines for Usage"

As we have never before had a paging system at Infocom, we need to establish some guidelines for its use. To begin, we would like the paging system to be used only as a last resort. This means only in cases of extreme necessity and/or dire circumstances. The reason for this is that there are speakers located through out our office space, including places like the conference rooms, Customer Support, the Activision suite, Testing, etc. Although most people have the option of closing their doors if they do not wish to be disturbed, there are some areas where a constant overhead noise would be an unavoidable distraction.

During Regular Business Hours:

Between the hours of 9:00 a.m. to 6:00 p.m., the receptionist will be the only person accessing the paging system. If you need to have someone paged, call the receptionist with your request and he/she will take the information, make the page, and then either relay the message if the page is answered, or call the person to let them know that there was no response to the page.

If you are being paged by the receptionist for an incoming (outside) call during the day, you will hear your name at the beginning of the page, then the extension number the call is parked on (either 801, 802, or 803), and your name once again. To pick up the call from any phone, simply dial * 8 and the number of the extension given. If you do not hear the extension number or miss the page, just call the receptionist to find out on which extension your call is parked.

After Regular Business Hours:

Anyone may access the paging system after 6:00 p.m. and on weekends by dialing 6. The most common reason for paging would be to route an incoming call. Assume that you pick up an outside call via the night bell. If the person being called cannot be reached by a simple transfer to their office, you then "park" the call according to whichever type of phone you are using.

If you are on a single-line terminal (i.e. a tan phone), you simply depress the switch hook as if to transfer the call, listen for the confirmation tone, dial * 5 and hang up. The call is now parked on that extension. If you are using a multi-line terminal (i.e. a black phone), put the call on "hold" by pushing the hold button, then get a dial tone by pushing one of the other two open lines (there are three lines on each extension), dial * 5 listen to confirmation tone and hang up. The call is now parked on your extension number.

Once the call has been parked, you can then access the paging system by dialing 6. Give the person's name, tell them they have a phone call and let them know on which extension number you have parked their call, (the extension number for the phone on which you answered the call).

The person paged can then pick up his call from any other phone by dialing * 8 and the extension number he has been given. If the person paged does not pick up the call within 2 minutes, the call will ring once again at the extension you had answered it from and you can then let the caller know that the person is unavailable.

Once again, here is how the paging system will work both during and after regular business hours:

During business hours (9:00 a.m.-6:00 p.m.):

A. You need to page someone in-house

1. Call the receptionist and give them the information.
2. The receptionist will page the person and ask them to call the receptionist.
3. If the person answers the page, the receptionist will relay the information.
4. If the person does not respond to the page, the receptionist will call you back to let you know that the person is unavailable.

B. You are being paged for an outside call

1. Listen for your name and the extension number on which the receptionist has parked your call. (The extension number will be either 801, 802, or 803)
2. Dial * 8 and the extension number from any phone to pick up your call.

After regular business hours (night bell calls):

1. Answer call. If cannot locate person by transferring the call then,
2. Park call depending on which type of phone you are using:
 - A - If you answered the call on a tan phone, depress the switch hook, listen for the confirmation tone, dial * 5 and then hang up.
 - B - If you answered the call on a black phone, put the call on hold by pushing the hold button, then push one of the other two lines for a dial tone, dial * 5, listen for confirmation tone and hang up.
3. Dial 6 and page person, letting them know on what extension number you have parked the call.
4. The person hearing the page will then pick up his call from any other phone by dialing * 8 and the extension number given.
5. If the person does not hear the page and pick up his call within two minutes, the call will automatically start ringing on your extension.
6. Let the caller know that the person they are calling for is unavailable.

If you have any questions or problems concerning the use of the paging system, let me know. Thank you for your cooperation.

ATTENTION SKIERS

HOW WOULD YOU LIKE TO ENJOY SKIING IN VERMONT IN A BEAUTIFUL
TURN OF THE CENTURY FARMHOUSE NEAR TO AT LEAST THREE GREAT
MOUNTAINS?

HOW WOULD YOU LIKE TO GO ANY TIME YOU LIKED AND HAVE A ROOM
TO YOURSELF AT A REASONABLE RATE?

WE'LL LOOK NO FURTHER. THERE IS STILL A ROOM LEFT FOR THE
ENTIRE SEASON AND ONE ROOM AVAILABLE FOR THE ENTIRE MONTH OF
JANUARY.

PLEASE CALL THE SKI INFORMATION LINE EXT. 247 FOR MORE
INFORMATION.

THERE IS ALSO WEEKLY SPACE AVAILABLE FOR AN INFOCOM SKI WEEK
OR WEEKEND.

IF YOU ARE INTERESTED IN THIS EVENT PLEASE COMPLETE THE
BOTTOM PORTION OF THIS ANNOUNCEMENT AND RETURN IT TO
ACCOUNTING.

=====

----- I WOULD BE INTERESTED IN AN INFOCOM SKI WEEKEND

----- I WOULD BE INTERESTED IN AN INFOCOM SKI WEEK

PLEASE CIRCLE THE MONTH BELOW YOU WOULD MOST WANT TO SKI

JAN FEB MARCH APRIL

NAME

INFOCOM™

November 24, 1987

TO: Infocom Staff and Activision Eastern Region Sales
FROM: Debbie

IT'S SHOWTIME!

Gabrielle and I know that each and every one of you is, down deep, an irrepressible ham. That's why we know that we can depend on your unconditional support for our videotaping of the *thanksaLOTTERY* Grand Prize Drawing.

For those of you not familiar our *thanksaLOTTERY* program, here it is in a nutshell. From 10/1 to 11/9, we've been mailing weekly packets to almost 600 retail store managers and distributor inside salesforces (you've all seen Brock and others hard at work doing this). Included in these packets have been sales literature and promotional items. These mailings were designed to increase Infocom awareness with the trade vendors. But the hook was the scratch card in each packet, whereby recipients could win either an Infocom T shirt, Infocom game of choice, Infocom booby prize, or a chance at the grand prize drawing (big \$\$\$). The redemption rate to date has been extremely successful and we've received nothing but positive feedback from the trade.

But enough of that. Now we get to the fun stuff for us. We need to select 3 grand prize winners, and we want to videotape the event. A video of us is really something that this audience will get a kick out of. Cassettes will be sent to the winners and to each account involved in the program to notify them (hell, anyone can get a dumb letter). We'd like to tape this on Friday, 12/4 (any problem?), the scratch card deadline date, and we'd like the entire company involved in the taping.

We don't want to invest in a professional taping - it's really not necessary. Any offers of a VHS camcorder and/or cameraperson will be appreciated. And we'd like to tape in one take, so as to avoid expensive editing costs (unless, again, someone can suggest a dependable freebie). Our objective is to be friendly, funny, and sincere.

This is basically how I see the script. The receptionist greets the viewer (*thanksaLOTTERY* audience) as a group who's arrived to attend the drawing. S/he tells them that the

drawing will take place in about 10 minutes and they can take a tour of Infocom with an Infocom tour guide. This person talks to the camera (the group) while s/he guides them through each department. I see another 10 minutes dedicated to the taping of the actual drawing and credits. We'd like to end up with a 20 minute tape.

Gab and I plan on writing a default script. However, we would prefer each department (you can define who you are) to be on camera in groups and to pull off your own gags. Remember, we want funny; this isn't a Cornerstone promo. Please consider technical constraints, however (battery life limits the number of shot set-ups, zooming requires focusing, too much background noise will overpower the tour guide's lines, etc.).

For the drawing, it would be nice to have the company assembled in the kitchen with a master of ceremonies hosting. Scratch cards will be put into a container and 3 different Infocom staff members will draw the 3 winning cards. Winners will be announced as cards are drawn. Any suggestions for this segment are welcome.

It would be corny and funny to end the tape with a close-up of a *thanksaLOTTERY* card to be followed with a pan of selected Infocom titles and closing with a computer screen scrolling staff names. Taped music would run throughout with personalized lyrics for the occasion.

We really want a well-planned script, so as not to slip into dead time (and ultimately boredom). But that doesn't mean ad libs won't be welcome during the taping - they're often the funniest parts.

I hope you'll be as enthused about this project as Gab and I are. It should be lots of fun. And I wish to prematurely say, "*thanksawholeLOTTERY* for your help."

November 23, 1987

TO: ALL
FROM: HARRY
RE: REMAINING PIECES OF TRADE SHOW BOOTH

Infocom has removed all of the pieces of the trade show booth that we want to keep.

The outer walls, three monitor stands (exactly like the three we brought back), some carpeting and one "bar" (see one in kitchen) are left at Innovations, Inc. If you want any of these items, see me before 5:00 PM today. Everything left will be trashed within the week.

There is no charge for these items, but you must handle the transportation. Shrewsbury is approximately 40 miles away.

HR/cab

Here's your Christmas Bonus

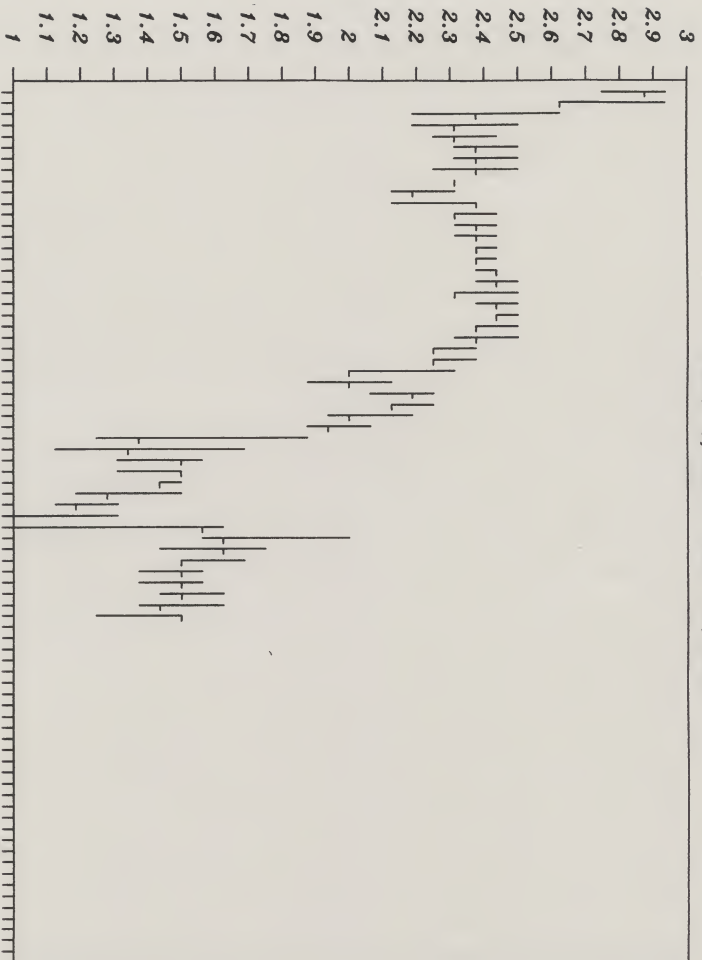
Guess the closing price of Activision stock on December 23rd and win your Christmas Bonus.

Study the enclosed prospectus carefully, listen for rumors of the recent Board meeting and take a shot. Deliver your guesstimate (in 32nds of a dollar) to Harry along with your \$1 registration fee by November 20, 5 p.m.

Winner announced December 24th.

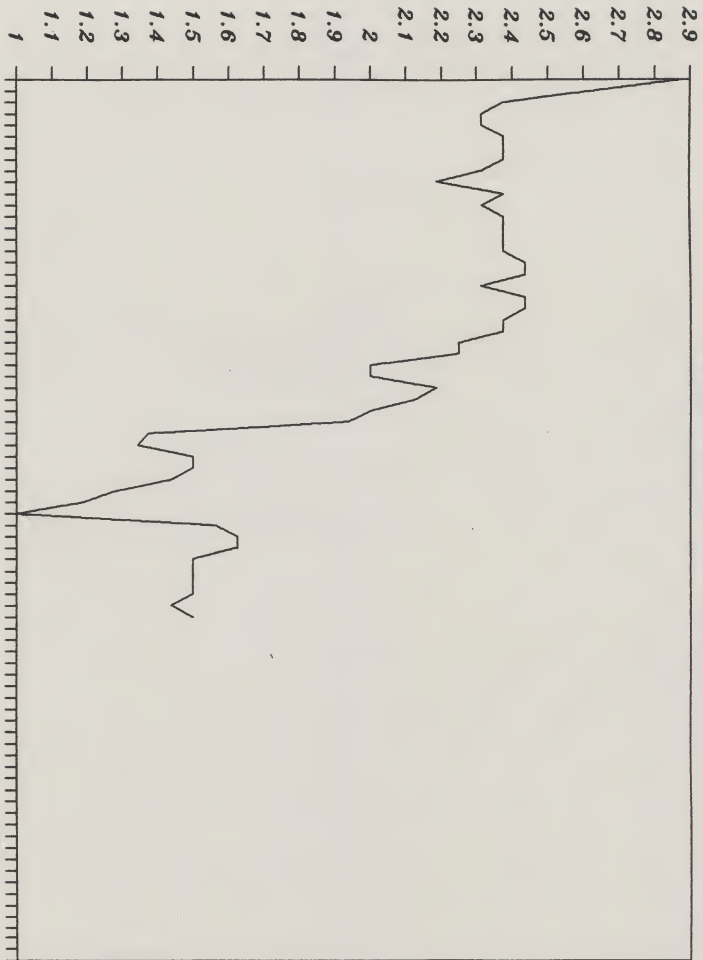
ACTIVISION STOCK PRICE (HIGH-LOW-CLOSE)

SEPT. 3, 1987 - NOV. 10, 1987



ACTIVISION STOCK PRICE (CLOSING PRICE)

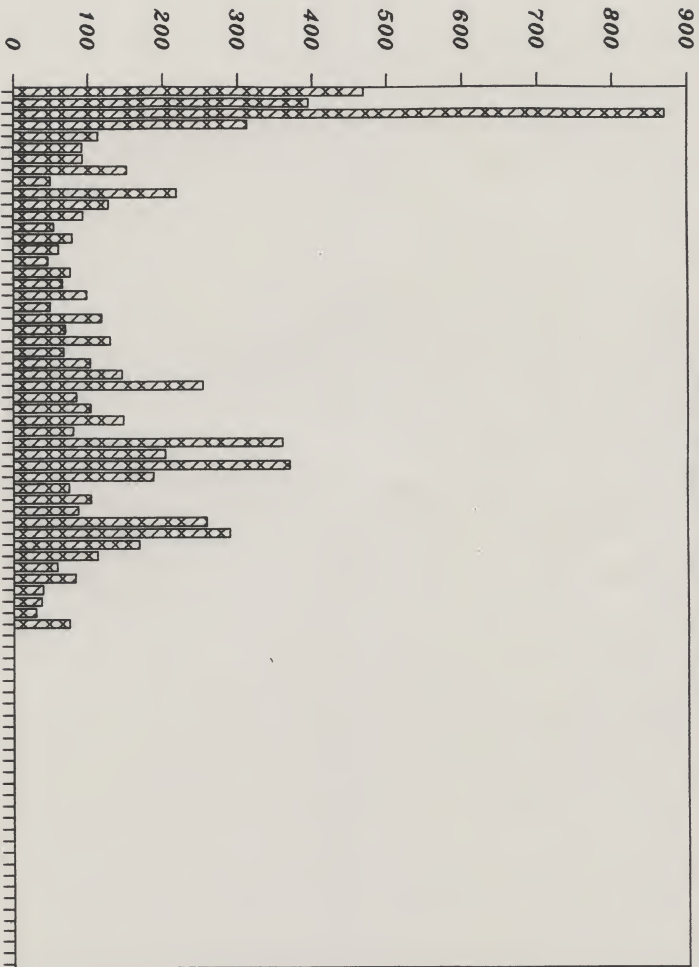
SEPT. 3, 1987 - NOV. 10, 1987



ACTIVISION INC. STOCK VOLUME

SEPT. 3, 1987 - NOV. 10, 1987

(Thousands)



Here's your Christmas Bonus

And per SEC regulations here is record of this transaction for your records.

I hereby state that I, _____ have enter the Christmas Bonus pool by giving Harry Regan \$1.

0+ 1+ 2+ 3+ 4+ 5+ 6+ 7+ 8+ 9+ 10+

1/32 1/16 3/32 1/8 5/32 3/16 7/32 1/4 9/32 5/16 11/32 3/8 13/32 7/16 15/32 1/2
17/32 9/16 19/32 5/8 21/32 11/16 23/32 3/4 25/32 13/16 27/32 7/8 29/32 15/16 31/32

Here's your Christmas Bonus

And per SEC regulations here is record of this transaction.

I hereby state that I, Harry Regan have received \$1 from _____ to enter the Christmas Bonus pool.

0+ 1+ 2+ 3+ 4+ 5+ 6+ 7+ 8+ 9+ 10+

1/32 1/16 3/32 1/8 5/32 3/16 7/32 1/4 9/32 5/16 11/32 3/8 13/32 7/16 15/32 1/2
17/32 9/16 19/32 5/8 21/32 11/16 23/32 3/4 25/32 13/16 27/32 7/8 29/32 15/16 31/32

369-6594

November 16, 1987

TO: ALL
FROM: CAROL

We've got a full week coming up...

1. The deadline for United Way contributions is Tuesday, 11/17 (really, it is! I lied about the previous deadlines) by end of day.
2. Birthday lunch will be on Thursday, 11/19. Our guest of honor is Garry Brennan (his birthday is actually on Thanksgiving Day...). We'll be serving a Greek Festival of Food Featuring Moussaka, Rice Pilaf, Salad with Feta Cheese & Black Olives, Pita Bread -- and for dessert we'll have Baklava (instead of traditional birthday cake).
3. Friday morning, 11/20, is the Red Cross Blood Drive. Donors will be treated to Mai Tai's immediately following.
4. Friday at 4:30 will be our monthly Company Meeting. Find out what exciting events have taken place over the last month...

Next week...

1. The plan in payroll is to distribute checks on Wednesday afternoon, 11/25.
2. Thanksgiving Day (and Gary's birthday) is Thursday, 11/26.
3. We have No School on Friday, 11/27.

In December...

Our Holiday Party will be held on Tuesday, 12/15, from 7:30 PM to Midnight at the Sheraton Commander. I'll follow with details a little later...

MEMO

Date: November 16, 1987

To: All
From: Lorri

Re: New Paging System

Over the next few days there will be a technician installing the new paging system. He will try to be out of everyone's way as much as possible and I would ask that you help him out by accommodating him if necessary.

We expect the system to be in working condition by Friday. Sometime before then I will be walking around with the technician to set up volume levels for all of the speakers. I would appreciate any input you may have on the volume level of the speakers in your area. Once they have been set they can only be adjusted by the technician.

I will be writing up another lovely memo as to when and how the system should be used, etc... If you have any questions or comments before then, see me.

TO: EVERYONE
FROM: CAROL
DATE: 11/10/87

JUST A REMINDER:

TODAY IS THE LAST DAY TO SIGN UP FOR BLOOD DRIVE ON NOV. 20TH.

TOMORROW IS DEADLINE ON SIGNING UP FOR UNITED WAY DONATIONS.

THANKS!

NOVEMBER 5, 1987

TO: EVERYONE
FROM: CAROL

Well, folks, it's time to open your hearts and wallets. The United Way has asked us to cooperate with their fund-raising efforts for 1988.

Your donation can be a payroll deduction (how about a buck or two a week?) and will start with the January paycheck. The pledge is only for one (calendar) year.

Your second option for donating is to pledge a yearly gift. The United Way will send you a quarterly bill.

With the United Way, you can have your donation placed in their general fund, or you can specify your favorite local charity to have the money go to.

Attached is the form to enroll, along with general information and a list of agencies affected by the United Way. There is a booklet with detailed descriptions of the agencies on the bulletin board outside my office.

Please return your enrollment form to me by Wednesday, November 11.

Thanks for your anticipated generosity.

Give blood. Now.

It's the easy way to be a hero.

BLOOD DRIVE

Where: New England Telephone
One Alewife Place
(across from Alewife "T" Station)

When: Friday, November 20, 1987
9:00am - 2:00pm

- 1.) Please make an appointment by November 9th, by signing the sheet outside Carol's office.
- 2.) Please honor your appointment, which figures into our daily collection schedule.
- 3.) Your donation will help at lease 2, possibly 3 patients.

THANK YOU!

Carol



American Red Cross Blood Services Northeast Region



ONE LAST MEMO ABOUT:

THE HALLOWEEN PARTY

TRICK-OR-TREATING shall begin late afternoon on Friday. T-or-Ters may proceed to the following areas for their tasty "treats": Imps Lounge, Marketing, Creative Services, Executive Hallway, Testing/Micro Group, Customer Support, and Administrative offices.

T-or-Ters will receive a voucher from each department along with their Treat. Those partiers with the most vouchers (one

from each department) will be the judges in the costume contest.

* Be sure to bring a mug, with which to collect your "treats." *

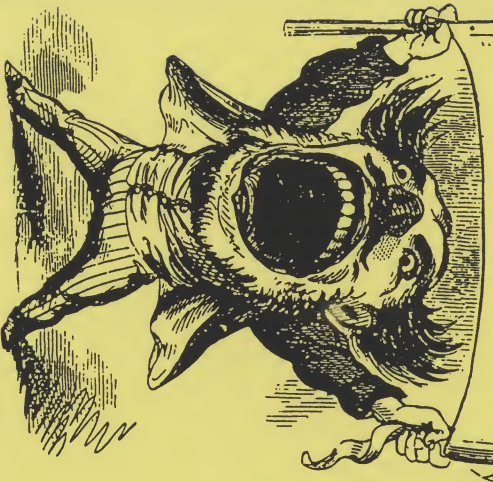


THE INFOWED GAME, starting before or after we eat, will star various Info Couples. Talk to Steve if you and your spouse want to be publicly embarrassed and humiliated.



AN ARTIST'S RENDITION of the yummy Chinese food being munched on by partiers at the 1987 Info Halloween Party.

more information about
THE HALLOWEEN PARTY



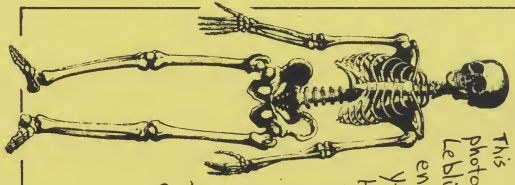
- Friday, October 30 is the annual Info Halloween Party, which no orange-blooded InfoGimmie would consider missing!
- * We'll start with an unusual interdepartmental trick-or-treating (details to follow).
- * Then we'll boogie to the Party Area for dancing and generous libations. We want to cozyfy the area, so please bring in some big pillows, cushions, sofas, etc....
- * A sumptuous Chinese dinner will be served.
- * Then, a very special event-- The InfoWed Game, with host Don Eubanks. (If you'd like to be a contestant on the InfoWed Game, please see Steve).
- * Our impartial panel of judges will then announce the winners of the Costume Contest. The categories: Best Costume, Funniest, Scariest, Cheapest, Most Sizzle, Highest Concept, Best License Heat and Best Original Screenplay.

Don't forget to invite your significant others, friends, and anyone else!

If you'd like to help out (decor, food, etc) See Hollywood or Amy.

A FUNCOM MEMO.™

This is an actual photo of Dave Lebling at the end of last year's Halloween Party-- and this year's party promises to be even better!



a contestant on the



Costume Contest with fabulous prizes!



Sumptuous Oriental Feast will be served.



We are having a

Halloween Party

and you are invited!

Friday, October 30th, 5 p.m.

We will begin with some Trick-or-Treating (of sorts) to various departments, then off to the kitchen on our brooms for some scary munchies. Next the costume contest. (Category(s) to be announced.) A review of costumes for our panel of judges. Then the results and the carving begins—on pumpkins, not judges. Followed by dancing and more munchies. More details coming next week. Why are you just sitting there reading this?—Get to work on your costume!



The Status Line Meeting

Yes, it is time for another edition of The Status Line.

Wait a minute! We just did one.

That was the Winter Edition. This will be our special Christmas Edition.

Just think of the parody possibilities.

Don't miss this exciting meeting.

Bring lots of good story ideas with you.

Wednesday, October 21, 1987

2 p.m.



Reprinted from Playboy without permission.

*Come one,
come all
to the first annual*

*Ye Olde
Dart
Tournament*

*Many ye olde prizes including:
Hollywood Hijinx T-Shirt
Beyond Zork Flashlight
and ye olde more!!!*

*5 p.m.
in the ye olde kitchen area.*

Don't ye dare miss it.

Friday Party Supply Schedule

Cynthia and Carol K.	10/2
Duncan and Jon A.	10/9
Amy and Debbie	10/16
Gayle and Elizabeth	10/23
Gary and Tyler	10/30 (Halloween Party)
Jeff and Brian	11/6
Tim and Chris	11/13
Stuart and Joe	11/20
Dave and Steve	11/23 or 24 or 25*
Harry and Gabrielle	12/4
Carol B. and Mike	12/11
Hollywood and Tom	12/18
Stu and Jon	12/24
Lorri and Diane	1/8
Liz and Curtis	1/15
Jim and Tara	1/22

September 25, 1987

TO: ALL EMPLOYEES
FROM: JOEL
RE: VACATION FROM CHRISTMAS TO NEW YEAR'S

Again this year we will close our offices from the Christmas holidays through the end of the year. This means that in addition to the Christmas holiday we will also be off the week of December 28 through January 3.

As part of this closure we will add one more additional paid holiday during the week of December 28, 1987. Since Friday (January 1, 1988) of that week is also a holiday, each person will only be charged with three vacation days for the week. Anyone who does not have available vacation time will be able to borrow from next year's accrual. You can also take the time as unpaid if you prefer.

It may be necessary for some departments to provide for skeleton crews to handle phones, etc. during that time. The heads of the departments affected will organize those arrangements in advance.

JMB/cab



MEMO

TO: INFOCOM TRAVELERS
FROM: ACCOUNTING DEPARTMENT
RE: EXPENSE REPORTS

Another quarter, another close, which means that we need to compile all expenses for the period covering July 1st through September 30th. Therefore for all of those behind in their paperwork, Please have all your expense reports completed and returned to the accounting department by Tuesday 9/29/87.

Anyone with outstanding reports from last quarter must also have those completed by Tuesday.

If you have any problems or questions see Diane by Friday September 25th.

Thanks

INFOCOM

TO: ALL
FROM: CAROL

BIRTHDAY LUNCH IS WEDNESDAY SEPT. 23RD
AT 12:30

CELEBRATING SEPTEMBER BIRTHDAYS ARE:

JON PALACE
CHRIS REEVE
STUART "STELLA" KIRSCH
JIM BULL

MENU:

TOSSED SALAD
LASAGNA
WHIPPED CREAM CAKE

Call Following

Standard
* * PDC PDC

The Call Following feature provides maximum flexibility to you when you are away from your voice terminal. It gives you the ability to receive calls at another terminal. This feature is equivalent to Call Forwarding, however, the main difference is that you can sign-in at any terminal and not have to go back to your office to forward calls when you change your location. If you forget to sign-out at a location, just sign back in at your home terminal when you return to your office.

To Sign in Your PDC or FPDC at a Voice Terminal to Receive Calls

- o Lift handset
- o Listen for dial tone
- o Dial * * PDC PDC (PDC = your extension)
- o Listen for confirmation tone
- o Hang up
- o (All calls will now be directed to this terminal)

To Sign Out Your PDC at a Voice Terminal

- o Lift handset
- o Listen for dial tone
- o Dial * * PDC 0
- o Listen for confirmation tone
- o Hang up

To Sign Out All PDC's at a Voice Terminal

- o Lift handset
- o Listen for dial tone
- o Dial * * 0
- o Listen for confirmation tone
- o Hang up

Call Park

Standard

* 5 To Park

* 8 + PDC To Retrieve

Call Park allows the user to place a call on hold and then access the call at another voice terminal. The user may also page another employee to pick up the parked call. A conference call can be parked. Only one call can be parked at a voice terminal at one time. A parked call will remain parked for 2 minutes before it returns to the original terminal. If the Attendant has parked the call, the call will return to the [RTN DA] button on the Attendant Console.

Parked calls are like held calls except that they can be picked from any voice terminal by dialing the retrieve code.

To Park a Call

- o Press switchhook
- o Listen for confirmation tone and dial tone
- o Dial * 5
- o Listen for confirmation tone and dial tone
- o Dial or page the person if the call is for someone else
- o (Tell him/her the PDC on which the call is parked)
- o Hang up

To Pick Up a Parked Call

- o Lift handset
- o Listen for dial tone
- o Dial * 8
- o Dial the PDC on which the call is parked

Call Pickup

Custom
* 70 Group
* 7 + PDC Directed

OUTSIDE PICKUP GROUP (DIRECTED)

To Pick Up a Call Ringing at Any Other Voice Terminal

- o Lift handset
- o Listen for dial tone
- o Dial * 7
- o Dial the PDC of the ringing voice terminal

To Hold a Call and Pick Up a Call Ringing at Any Other Voice Terminal

- o Press Switchhook
- o Listen for confirmation tone and dial tone
- o Dial * 7
- o Dial the PDC of the ringing voice terminal
- o Answer ringing call and converse, when done...
- o Press switchhook twice TO RETURN TO HELD CALL.

If you receive a Reorder Tone, the caller has either hung up, or someone else has answered the call.

There are 16 Call Pickup Groups allowed in the system, each having 16 members.

Speed Dialing

Custom
#20 - #26 Personal
#100-#189 System

With Speed Dialing you can use 3 or 4 character dialing codes to dial long telephone numbers. There are two types of Speed Dialing features:

1. Personal Speed Dialing - programmed and used by users at their own terminal. User can program up to seven, 28-digit telephone numbers. They can access these numbers by dialing the associated codes (#20 - #26).
2. System Speed Dialing - (#100-#189) administered by the System Administrator for the most frequently called numbers and account codes. These dialing codes can be used by everyone in the company (depending upon the calling restrictions assigned to their voice terminal). A list can be obtained from your System Administrator.

To Dial Using Speed Dialing - for Personal and System

- o Lift handset
- o Listen for dial tone
- o Dial the Speed Dialing number (#20 - #26 Personal and #100-#189, don't forget to include the #)

PROGRAMMING

To Program a Number for Personal Speed Dialing

- o Lift handset
- o Listen for dial tone
- o Dial # 4
- o Dial the telephone number (or account number) you wish to program (dial a * every place you wish to program a 1.5 second pause.)
- o Dial the speed dialing number (#20 -#26) you have chosen for that telephone number (including the #)
- o Listen for confirmation tone
- o Hang up

To Remove a Number from Personal Speed Dialing and not replace it

- o Lift handset
- o Listen for dial tone
- o Dial # 4
- o Dial the speed dialing number (#20 - #26) of the telephone number you wish to remove
- o Listen for confirmation tone
- o Hang up

Note that you can always program a new number over an old.

INFOCOM

MEMO

Date: Sept. 14, 1987

To: Everyone
From: Lorri

Re: Emery shipping - more info!

Just a few more things you should know ...

1. Pick-ups: The last scheduled pick-up downstairs at the guard's desk is actually 7:00 p.m., not 8:00 p.m. (The delivery person may not come until 7:30-8:00, but it's only a sure thing if your package is down there by 7:00.)
2. A.M./P.M. deliveries: If you are not positive whether the location you are sending your shipment to is a 'primary delivery point' (which means it will be delivered by 10:30 a.m.), or whether it is a 'secondary delivery point' (not anywhere near a metropolitan area and therefore delivered by noon or before 5:00 p.m.), check with me as I have a directory you can use.
3. International shipments: For international shipments, the airbill is filled out in exactly the same way as for domestic shipments except for the following. You should mark the "Courier Express" box underneath the Standard Services section and make sure to fill in the "Comm. Code" box with this number: P297. (This ensures that we are charged the discounted rate.) If you are sending something other than documents, you will need to make up a commercial invoice for customs. Again - see me if you have any questions.

WAGIMP FOR A DAY

You will have a chance
to compete for wonderful prizes!
Just sign up after the
company meeting

Come with your Best

"I was a gim p" story

INFOCOM

MEMO

Date: Sept. 8, 1987

To: Everyone
From: Lorri

Re: Domestic and Overseas Overnight and 2-day shipping

As of this week (9/8) we will be using EMERY as our overnight and 2-day shipper, rather than using Federal Express (for domestic shipments) or DHL (for overseas shipments). Aside from the fact that Emery offers both domestic and overseas service at the same cost as Fed-ex and DHL, it is also offering the same standard services as both of those companies (ie, overnight or 2-day air, envelope or 2 lb. pack, insurance, computerized tracking, etc.) at a six month introductory rate of almost half of what we are now paying.

I have already replaced all the fed-ex materials with Emery airbills and packaging. A sample of how to fill out their airbill (not much different, really) is included. Our account number is 603 367 509. Emery delivers by 10:30 a.m. and has a scheduled pick-up at the guards desk downstairs at 8:00 p.m.

Please let me know if you have any problems with this service, whether you have any questions or if you need any help. Thank you!

PLEASE TYPE OR USE BALL POINT PEN, BEAR DOWN FIRMLY!

EMERY WORLDWIDE

FORM OF PAYMENT *

Cash G.R.I. P.R.L.
 Bill to Shipper Bill to Consignee Third Party Billing
 Shipper's Emery Account Number

EXECUTIVE OFFICES—WILTON, CT. 06897
 * If No Form Of Payment Is Checked Shipper Shall Be Liable For Charges

UNITED STATES / CANADA

Same Day Other
 Next Morning Second Morning Air Economy Service Air Cargo Service Courier Express

INTERNATIONAL

STANDARD SERVICES *

Front **E 103367509** (617) 492-6000
 To: **John Doe (212) 678-1234**
 Doe & Assoc.
 22 White Street
 New York, NY
 Consignee's Emery Account No. **13617**

Shipper's Emery Account Number **034215330**
 Origin **BOS**
 Destination **BOS**
 Saturated Delivery
 HAZ Airport
 Canada
 Zip Code (Required) **13617**

Dimensions: L W H
 Weight (In LBS.) **1 1/2 lb.**
 Pieces **1**
 Emery Packaging (check one)
 Loose Unitized Palletized

*** SPECIAL INSTRUCTIONS: * * ***
eg - magnetic material - please do not x-ray
 Shipper's Signature *[Signature]*

Third Party Emery Account Number **E**
 Comm. Code **12X15**
 Int'l. Customs Value
 Int'l. Insurance
 Int'l. Customs Value
 Int'l. Insurance

International And Carriers May Require Commercial Invoices And Other Special Documents
 Thank You For Shipping Via Emery

Terms and Conditions
 This shipment is subject to the Terms and Conditions as set forth in the Emery Service Guide. If this shipment involves international transportation, the Convention may apply. Emery shall not be liable for special, incidental or consequential damages and disclaims all warranties expressed or implied.

Service Commitment!
 Areas serviced and delivery terms are specified in the Emery Service Guide.
 Highly expedited service with extra charges. Requires prior telephone arrangements.
FOR INFORMATION OR RATES CALL 1-800 HI EMERY

Mo	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue
1	0	1	2	0	2	1	0	0	1	0	0	1	0	0	1
3	4	5	6	7	8	9	3	4	5	6	7	8	9	3	0
Type of Shipment: Emery Grade of Service: AL													15	45	

Declared Value \$
 Limit of Liability
 Emery's liability shall be limited to \$9.07 per pound or \$20.00 per kilogram of cargo damaged or lost unless, at the time of tender, the shipper makes a declaration in excess of the above amounts.

Non-Negotiable Air Waybill
 OP-1 4/87 Printed in U.S.A.

SHIPPER'S COPY - 1

INFOCOM™

Infocom, Inc., 125 CambridgePark Drive, Cambridge, MA 02140
(617) 492-6000

News Release

To: EVERYONE
From: PR
Date: August 25, 1987
Re: Various News

THIS WEEK'S STAR.....

Dave Lebling will be heard nationwide on Sol Rosenberg's Computer Connection. The show will air in Boston on WKOX / 1200 AM on Sunday, 30 August, at 11:00 a.m. If anyone can tape the show, PR will reimburse you for the tape and will be forever in your debt.

STRANGERS AT INFOCOM....

You will notice at least one (possibly two) new faces in the marketing area over the next few weeks. They are PR freelancers. Cheryl White has started part-time this week. Stop by and introduce yourself, or say hello if you see her wandering around.

Yes!

You too can find your name in the masthead of *The Status Line*.

We meet to plan the gala winter issue Wednesday, August 19
at 2 p.m. in the executive conference room.

A free copy of the first addition of *The Status Line Stylebook* to the first 15 eager writers through the door.

SOFTBALL NEWS

① PLAYOFF SCHEDULE :

	<u>5:30</u> (WC)	<u>7:00</u> (SEM2)
Tues. 8/18 (at Tufts)	VentureCom vs. Gold Hills	INFOCOM vs. GCC

	<u>6:00</u> (SEM1)
Wednes. 8/19 (at Arlington)	LOTUS vs. WC winner

(More Info. on final game later....) → winner of our game + Lotus game.

- ② Tues. 8/18 is also the date for the Software Softball league Bar-B-Que for all participants. It is a "catered" affair of the usual fare, (hamburg, dogs, etc...). It is also BYO Beverage. This starts at 6:00 pm.

- ③ PRACTICE on Friday - 5:30 at Belmont High ... if we can't use this field then we will practice on the Arlington Field.

ACTIVISION, INC.INTER-OFFICE MEMORANDUM

DATE: AUGUST 11, 1987
TO: ALL ACTIVISION AND INFOCOM EMPLOYEES
FROM: BRUCE DAVIS (B)

I am very pleased to announce that we have completed our search for a Vice President of Marketing. Stan Roach, formerly Director of Marketing for Productivity and Creativity Products at Electronic Arts, will be joining us later this month.

Stan brings with him a wealth of industry experience and knowledge acquired during his four years at EA, including involvement in many areas vital to our success such as marketing strategy, packaging, advertising, public relations, product support and sales administration.

He began his career at Proctor & Gamble and is a graduate of Harvard Business School and Princeton University. He is hard working, conscientious and really wants to help us become a great success. Oh, yeh, he does have a sense of humor, too. Stan's going to be a great addition to our team. More details t.b.a.

I also want to take this opportunity to thank and congratulate everyone in marketing for their herculean efforts thus far this year. Lean on staff, but big on character, the marketing department is doing an admirable job of readying our Fall products and programs.

INFOCOM

MEMO

From: Stuart Kirsch
Date: August 6, 1987
Re: Preliminary Results of Poll #3

DISTRIBUTION

AMY BRIGGS
BRIAN MORIARTY
CHRIS REEVE
CYNTHIA WEISS
DAVE LEBLING
ELIZABETH LANGOSY
GABRIELLE ACCARDI
GAYLE SYSKA
HARRY REGAN
JEFF O'NEILL
JOEL BEREZ
JON PALACE
MIKE DORNBROOK
STEVE MERETZKY
STU GALLEY

Win the Imps' picnic basket

Ever say to yourself "How can I get one of those cool, square, blue picnic baskets like the game writers at Infocom use? You know—the one that the *Cornerstone* database used to be packaged in."? Well, here is your chance. Just fill out the coupon below, and your name will be entered in the "Win the Imps' Picnic Basket" Contest. No puzzles to solve. Everybody has the same chance of winning.

The prize: An old *Cornerstone* package filled with dozens of paper plates, napkins, plastic forks, knives and spoons. It's an exact replica of the picnic basket used by the Implementors for their weekly lunches. Three second prizes: Marathon of the Minds T-Shirts (size Medium only) left over from the marathon in Pittsburgh.

Win the Imps' Picnic Basket Contest

Please circle or smear jelly on the number that indicates your willingness to purchase the product. One: Would not purchase. Three: Maybe. Five: Gotta have it.

Great Underground Empire Tech T-Shirts emblazoned with the never before seen GUE Tech school emblem. 1 2 3 4 5

Same as above only in a sweat shirt. 1 2 3 4 5

A beer mug with the same never before seen GUE Tech school emblem. 1 2 3 4 5

An Infocom T-Shirt. Not game specific. 1 2 3 4 5

An Infocom Calendar with significant dates from various games. 1 2 3 4 5

A Zork T-Shirt. 1 2 3 4 5

A (baseball style) cap with the Infocom logo on it. 1 2 3 4 5

A (baseball style) cap with the Zork logo on it. 1 2 3 4 5

Bumper stickers. 1 2 3 4 5

A poster of _____ 1 2 3 4 5

Name: _____

Address: _____

Rules: All entries must be submitted on this form or on a photocopy of this form or on sheep skin. Entries must be received by July 31, 1987. Limit one entry per person. All entries must be mailed separately. Void where prohibited by law already. Send to: Infocom, Win the Imps Picnic Basket Contest, 125 CambridgePark Drive, Cambridge, MA 02140.

The Lurking Horror

Continued from page 1

The Lurking Horror is Dave Lebling's eighth work of interactive fiction. His previous works have won high acclaim and numerous awards. In addition to authoring *Spellbreaker™*, *Suspect®*, and *Star-cross®*, he co-wrote *Zork® I*, *Zork II*, *Zork III*, and *Enchanter®*.

To introduce you to another popular work by Dave Lebling, each *Lurking Horror* package contains a coupon which you can mail in to get *Suspect* for only \$14.95. This is a special price only available through this offer. (In *Suspect*, Lebling places you in a

different sort of fiendish situation. You're a newspaper reporter who attends a high-society Halloween masquerade ball and ends up being accused of murder.)

Scheduled for release in late June, *The Lurking Horror* will be available for a wide variety of personal computers, including Apple II series and Macintosh, Atari XL/XE and ST series, Commodore 64/128 and Amiga, and IBM PC series and MS-DOS compatibles. The suggested retail price is \$34.95 for Atari XL/XE and Commodore 64/128 and \$39.95 for all other systems.

Floyd returns with his paddleball in Stationfall

Continued from page 1

Stellar Patrol regulations.

From the moment you arrive at the station, you can tell something is wrong. For one thing, no one's there to meet you. In fact, the whole place is deserted, save for an ostrich, an Arcturian balloon creature, and a brainy robot named Plato. As you explore the station and the derelict village, you find even more to worry you.

A creepy alien ship carrying only an empty pedestal rests in a docking bay. The commander's log describes the mysterious breakdown of machinery, demonstrated by a roving hull-welder that nearly does you in. And finally even Floyd begins acting oddly...

To prepare you for your important position on the Paperwork

Task Force of the Stellar Patrol, the *Stationfall* package includes your three assignment forms, a set of blueprints for a Gamma-Delta-Gamma Class deep space station, and an official sew-on Stellar Patrol patch. The package also contains a coupon which you can send in to get *Planetfall* for only \$14.95. This is an exclusive offer only available with the coupon.

Stationfall will be available in late June for a wide variety of personal computers, including Apple II series and Macintosh, Atari XL/XE and ST series, Commodore 64/128 and Amiga, and IBM PC series and MS-DOS compatibles. The suggested retail price is \$34.95 for Atari XL/XE and Commodore 64/128 and \$39.95 for all other systems.

Reader's Poll #3

The response to Paula's Poll #2 was so great, we couldn't compile it in time. However, we did think of some more questions, so here goes...

After the tremendous success of our first collaboration, *Hitchhiker's Guide to the Galaxy* (see InfoNews Roundup on page 3), we have seriously considered other collaborations. We'd like your input.

Please write in order of preference your top three choices of writers with whom Infocom should try to collaborate:

1. _____

2. _____

3. _____

Another possible future route are games based on historical, legendary, or fictional characters (e.g. Napoleon or King Arthur) (Please, no characters from the last 50 years).

Once again, in order of preference, what are your top three choices for historical/fictional characters:

1. _____

2. _____

3. _____

Other Suggestions:

Name _____

Send to: Infocom, Inc.
Paula's Poll #3
125 CambridgePark Drive
Cambridge, MA 02140

PRELIMINARY RESULTS OF PAULA'S POLL #3

Paula's Poll #3 was designed to find our readers' interests in possible collaborators and in historical-fictional characters around whom to base stories.

At this point, 119 surveys have been tallied. (As a point of reference approximately 600 responses were received to Poll #2.) Listed below are the leaders in each category, along with their point total, and the number of first place votes given (in parentheses). Four points are given for each first place vote, three for second, two for third, and one if it was listed as an "other."

COLLABORATORS

1.	STEPHEN KING	83(16)
2.	ISAAC ASIMOV	70(7)
3.	PIERS ANTHONY	67(11)
4.	ROBERT LYNN ASPRIN	53(8)
5.	DOUGLAS ADAMS*	34(5)

Other popular choices are: Kurt Vonnegut, Anne McCaffrey, Arthur C. Clarke, Terrance Dicks, Roger Zelazny, Terry Brooks, Carl Sagan, Robert A. Heinlein, Jack L. Chalker, Ray Bradbury, Gary Gygax, Larry Niven and Jerry Pournelle, Robert Ludlum, Harry Harrison, Harlan Ellison, Berke Breathed, and Raymond Feist.

Among people who don't fully understand the concept of "collaboration," popular choices are: Dave Lebling, Steve Meretzky, Brian Moriarty, Marc Blank, Elizabeth Langosy, Gayle Syska, Belboz, J.R.R. Tolkein, Ernest Hemingway, C.S. Lewis, and Monty Python.

HISTORICAL FICTIONAL CHARACTERS

1. CHARACTERS OF CAMELOT 95 (17)
-includes Arthur*, Merlin,
Lancelot, Gallahad
2. MYTHOLOGICAL CHARACTERS 63 (6)
-includes Hercules, Odysseus/Ulysses,
Perseus, Theseus
3. ROBIN HOOD 54 (5)
4. SHERLOCK HOLMES 53 (7)

Other popular figures are: Ancient Romans (Caesar, Caligula, Nero, Alexander the Great); Biblical figures (Adam & Eve, Moses, David & Goliath, Samson, Noah, Jesus); Ancient Egyptians (Cleopatra, King Tut); Warriors (Hannibal, Attila, Genghis Khan); Explorers (Columbus, Ponce de Leon, Cortes, Pizzarro, Lewis & Clark); Wells's Time Traveller; Beowolf; Abraham Lincoln; George Washington; Hitler; and Jack the Ripper.

* Mentioned on the survey form.

8/4/87

TO: Joel, Mike, Chris, Gabby, Steve, Gayle

FROM: Jon

At our meeting on Friday morning, I made these notes:

o We will hire all the resources necessary, and take all the time necessary, to develop graphics for our i.f. games

o We are willing to have multi-disk games to accommodate graphics.

o We are willing to stop supporting some micros to accommodate graphics.

Are these points essentially true?

July 29, 1987

TO: All
FROM: Joel

It seems that we have become quite lax in keeping the office -- in particular, the kitchen -- clean.

Please make certain that you pick up after yourself -- wipe the counter if you've spilled something, toss out sandwich wrappers, clean the dishes/silverware you've used. This is not only common courtesy, but will eliminate any possibility of pests in the office. (It will also save Carol from getting dishpan hands.)

Thanks for your cooperation.

INTER-OFFICE MEMORANDUM

DATE: July 22, 1987

TO: ALL ACTIVISION EMPLOYEES

FROM: LARRY HICKS

RE: MAINTAINING A HARASSMENT FREE WORK ENVIRONMENT

Although we have long believed in the principles underlying a harassment free environment, we believe the subject is important enough to warrant a specific policy statement which is written below.

A. PURPOSE

In order to provide a productive and pleasant working environment, it is important that we at Activision maintain an atmosphere characterized by mutual respect. Accordingly, the kind of conduct characterized as harassment below will not be tolerated. In addition, Activision will endeavor to protect employees, to the extent possible, from reported harassment by non-employees in the workplace.

1. In general, ethnic or racial slurs and other verbal or physical conduct relating to a person's race, color, religion or national origin constitute harassment when they unreasonably interfere with the person's work performance or create an intimidating work environment.
2. Sexual harassment has been defined by federal and state regulations as a form of sex discrimination. It can consist of unwelcome sexual advances, requests for sexual favors, the display of derogatory posters, cartoons or drawings, or other physical or verbal conduct of a sexual nature by supervisors or others in the workplace.
 - a. Sexual harassment exists when:
 1. Supervisors or managers make submission to such conduct either an explicit or implicit term or condition of employment (including hiring, compensation, promotion or retention); or

2. Submission to or rejection of such conduct is used by supervisors or managers as a basis for employment decisions.
- b. Sexual harassment may also exist when such conduct by any other employee unreasonably interferes with an employee's work performance, or creates an intimidating work environment.
- c. An employer may also be held responsible for continuing sexual harassment of employees by non-employees in the workplace, if the problem is reported to a supervisor or manager and no corrective action is taken.

B. PROCEDURES

An employee or employment applicant who feels that he or she has been harassed, as defined above, is strongly encouraged to immediately bring the subject to the attention of the appropriate supervisor or to the Human Resources Department.

Inquiries and/or complaints will be investigated immediately by the Human Resources Department. Any investigation will be conducted in as confidential a manner as is compatible with a thorough investigation of the complaint.

Any employee determined by impartial investigation to have harassed another employee or applicant for employment will be subject to appropriate disciplinary procedures up to and including termination.

A non-employee who subjects an employee to sexual harassment in the workplace will be informed of Activision's harassment policy by the employee's supervisor or manager; other action may be taken as appropriate.

C. RESPONSIBILITY

Each manager and supervisor is responsible for implementing this policy within his or her area of responsibility.

7/27/87

TO: ALL INFO-SOFTBALL PLAYERS

FROM: Lorri

RE: Season coming to an end...

As you may or may not know, we have only one more regular season game before the playoffs. That game is on 8/12 against DSC. (?) However, I have arranged to scrimmage the two teams in the league we have not yet played ... here are the dates + fields:

Tuesday - 7/28 INFOCOM vs. B & PS - 7:00 pm @ Tufts

Friday - 8/7 INFOCOM vs. Javelin - 6:00 @ Belmont

Please let me know on or before those days if you cannot make it. Otherwise I'll see you there!

INTER-OFFICE MEMORANDUM

July 21, 1987

TO: All Activision Employees
FROM: Smith McKeithen *Smith*
RE: Statement of Policy Regarding Transactions in
Activision Shares

Attached to this memorandum is the company Statement of Policy with respect to transaction in Activision shares. In light of the company's performance in Q1, there will may be increased interest in trading in Activision shares. The attached sets forth the company's policy relating to trading in Activision shares by employees and other persons who may have material non-public information about the company's operations or results. Failure to follow the guidelines could result in personal liability. After you have had a chance to read it, please contact me if you have any questions.

Attached:

:cpb

The persons to whom this policy is applicable (as set forth above) are generally referred to as "insiders." A person can be an "insider" for a limited period of time with respect to certain material information which he knows and which has not been disclosed to the public, even though he may not be an "insider" with respect to subsequent undisclosed material information.

Statement of Policy

1. No insider shall engage in any transaction involving a purchase or sale of the Company's shares during any period commencing with the date on which any material information concerning the Company is known to the insider, but has not been disclosed to the public, and ending on the close of business on the second day following the day of the public disclosure of such information.

2. It is advisable that particular scrutiny and caution be given by a Director or Officer (or any Employee having access to the Company's internal financial statements) in a transaction involving the purchase or sale of Company shares during the latter part (e.g. the last four weeks) of any fiscal quarter of the Company and ending with the close of business on the second day following the day of the public disclosure of the Company's quarterly or annual financial results. Directors and Officers (and such Employees having access to internal statements) should normally attempt to conduct any transaction in the Company's shares after the close of business on the second day after the day of the public disclosure of the Company's quarterly or annual financial results, assuming that during such period there is no known material information concerning the Company that has not been disclosed to the public.

3. During the period specified in paragraph 1 above, the insider usually will have to forego a proposed transaction in the Company's shares, even though he planned to make the transaction before he learned of the undisclosed material information and even though he believes he may suffer an economic loss or forego anticipated profit by waiting.

Definition of Material Information

As stated above, material information includes all information not publicly announced that could reasonably be expected to affect the market price of the stock if it were disclosed to the public. Of course, you are not stock market experts and cannot be expected to know whether particular information would necessarily affect the market price of the stock. However, if your decision to buy or sell the stock, or the timing for the transaction, is in any way motivated or influenced by your knowledge of the information, you should assume that the information may affect the market price for

the stock when publicly announced. IN EVERY CASE WHERE YOU KNOW OF NONPUBLIC INFORMATION THAT YOU THINK COULD POSSIBLY AFFECT THE MARKET PRICE OF THE STOCK IF IT WERE PUBLICLY ANNOUNCED, IT IS COMPANY POLICY THAT YOU CONSULT WITH THE CHIEF FINANCIAL OFFICER BEFORE YOU BUY OR SELL ANY SHARES.

While it may be difficult under this standard to determine whether certain information is material, there are various categories of information that are particularly sensitive and, as a general rule, should always be considered as material. Examples of such information include expected financial results, changes in dividend policy, new product announcements of a significant nature, significant product defects or modifications, material pricing changes, stock splits, new equity or debt offerings, acquisitions, significant litigation exposure via actual or threatened litigation, and similar matters.

Once the information that influences you to buy or sell has been made public and the investing public has had a reasonable time to evaluate it, you may purchase or sell, unless your decision is based on additional facts that have not been made public.

It may not always be evident whether particular information has been "made public." Gray areas exist where a limited number of people outside the Company may be aware of the information. If the information is generally regarded as confidential -- such that it is not openly discussed with outsiders in general -- it is probably not "public." It is difficult to state a clear guideline for all circumstances. Therefore, except in situations where trading is clearly not prohibited, you should consult with the Chief Financial Officer prior to any purchase or sale of shares to any degree motivated by your learning of any important information.

Finally, you should be careful to maintain the confidentiality of all important information prior to its public disclosure. You should not discuss such matters with friends or relatives or even unnecessarily with other Company employees, nor should you recommend to anyone the purchase or sale of the Company's shares. This is important not only because you may not have access to all the relevant facts and may therefore unintentionally mislead the other person, but also because the securities laws that prohibit you from trading on nonpublic information apply equally to your "tippees." If they trade on your "tip," both you and they can be held liable for damages and subject to sanction by the government regulatory authorities. (Remember this if you receive a "tip" from an employee of another company.) For the same reason it is especially important that all employees refrain from discussing Company developments or future prospects with stock brokers, securities analysts and reporters. All information of a material nature must be either held confidential

or disclosed to the general public, and not "selectively disclosed" to certain limited groups outside the Company. ALL PUBLIC ANNOUNCEMENTS MUST BE CLEARED THROUGH THE CHIEF FINANCIAL OFFICER..

Certain Exceptions

For purposes of administering this policy, the Company considers that the exercise of stock options under the Company's stock option plan (since the price does not vary with the market, but is fixed by the option agreement), is exempt from the policy.

138HKP-874
07/16/87

-4-

INFOCOM (3-1)

vs.

LOTUS (4-0)

7/22 @ 6:00 pm *

Please come and play or
to cheer us on - if possible,
could all players do whatever you need
to so that you can leave here
by 5:00pm. (come in early, skip lunch, whatever)
I'd like to do some fielding before 6:00pm!

* field is located in Arlington... directions/map
available tomorrow.

Getting in shape for softball

Softball is the great American team sport, with an estimated 40 million men and women participating each year. Because a softball is softer and larger than a hardball and is thrown slower, the sport is less intimidating than regular baseball and thus attracts people of all ages—from six-year-olds to the over-70 set. It is true that softball has a low injury rate compared to other team sports, at least at the high school or college level. Yet many people, especially those who play infrequently or are not in good condition, underestimate the athletic demands and physical stresses of the game, leaving themselves prone to a variety of injuries and strains.

Softball is primarily an anaerobic sport involving short bursts of energy. One way to condition yourself for anaerobic activities is "interval training," provided you are in good health. In its simplest form, this calls for running as fast as you can for 10 seconds, then resting for 10 seconds by walking slowly; gradually work up to 20 repetitions, and repeat three or four times a week.

The honor roll of pulled muscles and strained backs after the office softball game can be amazing. Unconditioned players often strain or tear tight muscles when the game calls for abrupt, forceful movements—during a hearty swing, an all-out run, or a twisting stretch to field a ground ball, for instance. You can reduce the risks of such routine injuries by starting a regular program of stretching and strengthening muscles and by warming up properly before a game or

workout. Pay special attention to stretching calf, groin, thigh, hamstring, and back muscles. The stretches illustrated below will get you started.

To strengthen the muscles specifically needed for pitching and hitting, Dr. Herbert Moselle, the medical advisor to the Amateur Softball Association, suggests practicing with a heavy ball; throw it gently over short distances at first. Swinging a heavy bat (or using hand weights) can help build shoulder, upper back, and arm muscles. If you have a health problem or injury, ask your doctor about specific exercises.

According to a recent study at the University of Michigan at Ann Arbor, 71% of all softball injuries requiring a hospital visit were due to sliding into base. Forcefully sliding into an unyielding raised base can result in fractures, sprains, and other damage to the ankle, knee, hand, or arm—besides the more common scrapes and friction burns. Use of unattached, recessed, or quick-release bases can prevent many injuries.

Some other types of accidents—jamming fingers during an attempted catch, being struck by the ball or bat, or colliding with another player—are bound to occur occasionally, no matter how careful you are. A beer or two between innings greatly increase your chances of getting hurt, since they can slow your reflexes and impair your judgment, especially when combined with the hot sun. Alcohol is a contributing factor in one-third of the softball injuries seen in emergency rooms, according to estimates by Dr. Moselle.



Shoulder stretch. With arms overhead, hold one elbow with your other hand. Gently pull the elbow behind your head. Hold for 15 seconds. Switch arms and repeat.



Hip stretch. Bring one leg forward until knee is directly over ankle; rest hands on bat or knee. Keeping rear leg slightly bent, lower hips to create an easy stretch for 15 seconds. Switch legs and repeat.



Groin stretch. Put soles of feet together and hold ankles. Slowly pull yourself forward and gently lower knees toward floor. Hold for 15 seconds. Try to bend at the lower, not upper, back.



Torso stretch. Stand with your back about two feet from a wall or fence and your feet shoulder length apart. Slowly turn upper body until you can place hands on wall. Hold for 15 seconds, then reverse direction.

INFOCOM™

INFO-PICNIC '87

DON'T DELAY -- SIGN UP NOW

There are many of you who haven't signed up for the event of the year! That's right, folks, there are still many openings to attend Info-Picnic '87.

Don't miss out!!! Just let Carol know if you can come, if you are bringing your beloved, and what you'd like to eat.

IT'S THAT SIMPLE

Just in case you think that you'll only be getting Steak or Lobster to eat, here's the full menu:

Steak or Lobster
Steamers with Drawn Butter
Corn on the Cob
Assorted Salads
Hot Dogs
Watermelon
Lemonade

We're also providing activities for all to participate in -- in addition to swimming, hiking, drinking, etc. (Don't even dare ask what they are -- I've been sworn to secrecy!!!)

Remember, too, that a bus will pick you up here and bring you back -- all you have to do is put your name on the list outside my office.

IT'S EASY, AND FUN!

P.S. I need to know if you're coming, etc. on or before Tuesday, July 21. Sign up for bus no later than Friday morning (July 24).

July 17, 1987

TO: All
FROM: Carol

Blood Drive -- July 24th

If you are planning to participate in the blood drive on Friday, July 24th, please sign up prior to Noon on Monday, July 20th. I have to let Red Cross know how many people are participating, what time appointments are for, etc.

Remember, if you donate blood, you get free cookies!!!

Any questions, give me a call (ext. 257).



ITINERARY

Press Visit -- Commodore Magazine
Mr. Russ Ceccola

Friday -- 10 July 1987

- 11:30 a.m. - 1:00 p.m. Interview with Steve Meretzky and Dave Lebling
- 1:00 p.m. - 2:00 p.m. Lunch with Michael Dornbrook, Director of Marketing
Cynthia Weiss, Public Relations Manager
Main Conference Room
- 2:00 p.m. - 2:45 p.m. Imps and Jon Palace for informal meeting -- Imp area
- 2:45 p.m. - 3:30 p.m. Testing - Main Conference Room
- 3:30 p.m. - 4:15 p.m. Creative Services
Carl Genatossio, Creative Services Director
Elizabeth Longosy, Staff Writer
Angela Crews, Graphic Services Supervisor
Carl Genatossio's office
- 4:15 p.m. - 5:00 p.m. Wrap-up questions with Micheal Dornbrook

**Experience the Thrill of a Lifetime!
Travel to Exotic Lands!
Hobnob with the Elite!
(Sounds pretty good, huh?)**

ANNOUNCING

INFO-PICNIC '87

That's right, folks, excitement awaits! We'll be travelling via bus to scenic Saugus for a sumptuous spread of delectable fare, and an afternoon full of entertainment -- swimming, hiking, boozing (my personal favorite), volley ball, Twister...you name it, we got it!

Info-Picnic '87 will be held at Breakheart Reservation in Saugus (on the Wakefield line) on Friday, July 31, from 1:00 to 6:00 PM (that's right, during work hours -- see, you do get paid to have fun!). Breakheart is a woodland reservation (lots of trails for hiking) and our picnic area is right on the beach, so bring along swimsuits, sneakers, etc.

And to top it all off, you can bring along your spouse or significant other -- but I do need a definite head count so I can order the grub. Speaking of which, I also need you to let me know if you prefer Steak or Lobster (bet you can't wait to find out what else there is, huh?).

ACT NOW!

DON'T MISS THIS ONCE-IN-A-LIFETIME OPPORTUNITY!

NAME: _____

ARE YOU BRINGING YOUR SPOUSE/SIGNIFICANT OTHER? _____

STEAK _____ LOBSTER _____

Also, I am going to charter a bus for those of us who don't drive, and/or want to get really blasted at Info-Picnic '87. The bus only holds 43 people, so I've put a sign-up sheet on the wall outside my office.

Carol

Softball game
vs. Spinnaker
Tuesday 7/14 @ 7:00pm
(Tufts field - Buderhouse rotay)

And yes, there is practice
on Friday 7/10 - 6:00ish
at Belmont High.

To: Everyone
From: Public Relations
Re: Press Visit -- *Boston Business Journal*
Date: 2 July 1987

ITINERARY

Monday -- 6 July 1987

2:00 Company Overview -- Brief History, Future Direction, Role of Cornerstone, Interactive Fiction as Literary form and potential serious uses.
Joel Berez
Mike Dornbrook
Chris Reeve
Dave Lebling
Stu Galley

3:00 Imps -- gather in Imp area for informal meeting
Jon Palace and all Imps

3:30 Testing -- main conference room

4:00 Creative Services -- Carl's office

4:30 Wrap-up questions (Mike Dornbrook)

July 6, 1987

TO: ALL
FROM: CAROL

COMING ATTRACTIONS

Birthday Lunch - July 16th

Celebrating this month are: Gayle Syska, July 2
Angela Crews, July 6
Gabrielle Accardi, July 16
Tara Dolan, July 30

I'm new at this, so if anyone has menu suggestions, please let me know (let's not get too outrageous -- it's impossible to find yak this time of year!).

Blood Drive - July 24th

To be hosted by New England Telephone, One Alewife Place (two buildings up) from 9:00 AM to 2:00 PM. There's a sign up sheet on the wall by my office.

Info-picnic - July 31st

To be held at The Breakheart Reservation in picturesque Saugus from Noon to 6:00 PM. Spouses/significant others are welcome to join in the fun and frivolity. I'll pass along more info. as I get it...

INFOCOM

July 1, 1987

TO: Everybody
FROM: Gabrielle Accardi

There's news from the Customer Support Group!

First of all, Stacey Johnson has been promoted to Customer Support Rep. In her new position, Stacey will support both our games and Cornerstone. While we no longer pur resources into selling and promoting Cornerstone, The Sophisticated Database for the... lives on in the offices of our estimated 20,000 Cornerstone users, and Stacey will help to support them in the usual Infocom fashion -- par excellence.

Curtis Montague has also been promoted. As Customer Support Supervisor, Curtis will be responsible for making sure all Infocom products are well-supported. Establishing good communication flow to and from Customer Support will be a very high priority for him.

In the Greener Grass Division, Lisa Fratto will be leaving us as of Friday. After three years of dedicated work in Customer Support, Lisa will be exploring other areas to apply her talents. Her contributions to Infocom are appreciated and she will be missed -- particularly by her peers in her group. Stacy and Curtis will assume the additional workload and responsibilities left by Lisa's departure.

Please join me in wishing Lisa well in her future endeavors, and please congratulate both Curtis and Stacey on their promotions and lend them your continued support as they settle into their new, expanded roles.

GA/cab

cc: Larry Hicks
Bruce Davis

*Thanks,
Gabrielle*

SOFTBALL PRACTICE

this Friday - 6/26 @ 6:00pm
- rain date 6/28 - (Belmont H.S.)

INFOCOM vs.
CSA Press

Tuesday - 6/30 @ 7:00 Tufts

INFOCOM

MEMO

TO: Everyone
FROM: Linda M
DATE: June 18, 1987
SUBJECT: Crown Life

If you have any outstanding claims with Crown Life (our old dental insurance) you have until June 30, 1987 to file them.

TO: INFO-SOFTBALLERS

① Please be sure to bring in softball shirt tomorrow - team picture for Status Line will be taken @ 3:00 pm.

② Game #3:

Infocom vs. CSA Press

7:00 pm at Tufts

(Powderhouse Rotary field)

BE THERE ALOHA!

MEMO

Date: June 13, 1987
To: Everyone
From: Gayle
Re: The New Marketing Assistant!!

It has been brought to my attention that many of you are not aware of the fact that STUART KIRSCH is now an official Infoemployee. Stuart, who has been temping for us as a receptionist and a PR assistant, has accepted the position vacated by Susan Goldman as Marketing Assistant.

Mike and I are certainly glad to have Stuart on board because he is willing and able to handle all sorts of marketing projects, in particular our direct mail operation. In fact, if you have any questions about direct mail/The Status Line/Call Center Services, just ask Stuart. He already has everything under control. What a guy!

So let's all welcome Stuart and show him our support by coming to The Status Line meeting today at 2:00 and volunteering to write an article for the Fall issue.

INFOCOM

B I R T H D A Y L U N C H

Birthday Babies

Curtis Montague
Tom Veldran
Carl Genatossio
Jenny Fell

It's birthday time again! Birthday lunch is scheduled for Thursday, June 18, at 12:30ish.

The menu this time is limited, but the variety will be great!!! Please RSVP only if NOT attending.

Menu

Bertucci's Pizza
(7 varieties)

Dessert

Special Chocolate Cake

SEE YOU THERE!!!!!!

The Status Line Meeting

Attention budding journalists:

Join us Wednesday afternoon at 2 p.m. to begin another edition of *The Status Line*.

Bring some story ideas.

Brandy and cigars provided.

Citizen Hollywood

SCRIMAGE

TOMORROW -

(Wednesday 6/10)

6:00 pm

at Belmont High

against

Gold Hill Computer Co.

PLEASE LET ME

KNOW IF YOU

CAN NOT MAKE IT.

and don't forget to wear your shirts!

Friday Party Supplies

The following is a list of helpful hints:

1. If you and your comrade are unable to fulfill your duty for your assigned week, it is your responsibility to find someone else to do the shopping for that Friday. (Just trade with someone else on the list.)
2. If you fail to find a replacement, your name will be written in the Party's Hall of Shame, you will be denounced publicly at the next company meeting, and you can expect a visit from the KGB (Kind and Gentle Bulgarians— like the ones who shot the Pope).
3. The drink and buffet offered is at the total discretion of the comrades doing the shopping. Anything from beer (four six packs will do) and pretzels to wine and cheese. Or maybe a punch. Or maybe flaming shots.
4. Comrade Hollywood will make the money available at anytime during the week so as to ease the strain put on the shopping comrades. (I think we all know how bad Moscow traffic can get on Friday afternoons.)
5. Don't forget to save the receipts and return them to Comrade Amy. Return the change to Comrade Hollywood. If you come back with neither return a plausible story to Comrade Harry who will issue a T pass to Siberia.
6. Buy extra everything on Fridays when we have company meetings.
7. Please try to do your duty when your time comes. A mere 45 minutes every 10 or 12 weeks won't kill you, but 20 years in the coal mines for missing your week will!

Friday Party Supply Schedule

Cindy and Jenny	6/5
Duncan and Jon A.	6/12
Amy and Andrew	6/19
Gayle and Elizabeth	6/26
Gary and Matt	7/2
Jeff and Brian	7/10
Tim and Chris	7/17
Stuart and John	7/24
Dave and Steve	7/31
Harry and Gabrielle	8/7
Debbie and Mike	8/14
Hollywood and Tom	8/21
Stu and Jon	8/28
Lorrie and Linda	9/4
Denise and Diane	9/11
Liz and Max	9/18
Jim and Tara	9/25
Curtis and Lisa	10/2

INFOCOM

TO: EVERYONE
FROM: INFOFUNCTIONS
SUBJECT: PICNIC DECISIONS
DATE: JUNE 5, 1987

IT'S PICNIC TIME AGAIN!!!

PLEASE GIVE THE FOLLOWING IDEAS SOME THOUGHT. WE WILL BE DISCUSSING THE ARRANGEMENTS AT OUR COMPANY MEETING THIS AFTERNOON.

WOULD YOU LIKE TO HAVE THE PICNIC:

- A. ON A WEEKDAY AFTER WORK AT A NEARBY LOCATION, MAKING IT AN INFOPICNIC

OR

- B. ON A WEEKEND DAY AND GO TO AN ISLAND AND SPEND THE ENTIRE DAY, WITH FAMILIES AND FRIENDS INCLUDED.

WE NEED TO MAKE THIS DECISION TODAY, SO WE CAN GET ON WITH THE PLANNING. TENTATIVELY, WE WOULD LIKE TO PLAN FOR LATE JULY OR EARLY AUGUST.

SEE YOU AT THE MEETING! (WITH YOUR PREFERENCE)

THANKS!!!

INCREDIBLE FRIDAY LINEUP!

InfoEvent Schedule, Friday 6/5/87

4:00 Grab a beer

4:01 Company Meeting
with host Joel Berez

4:20 Grab another beer

4:21 Second City Live from Chicago's Field Museum
an exciting video from Infocom's CES Party

5:10 Grab another beer

5:15 The 20,000 Zorkmid Pyramid
with host Dick "Hollywood" Clark

5:45 Grab another beer

5:45 Stagger to softball practice
at Belmont High

8:00 (optional) start serious
beer-grabbing at Rudy's

"Be there or miss it!"

-Yogi Berra

INFOCOM™

MEMO

TO: Everyone
FROM: Linda Mazzotta
DATE: June 4, 1987
SUBJECT: The moment we've all been waiting for!

Have you tried the new Xerox copier in the new stock room?

If you have would you let me know how much you love it.

If you haven't would you try it and then let me know how much you love it

or not.

INFO - SOFTBALL PRACTICE

Friday - 6/5 @ 6:00 pm
(Belmont High)

If you can, get there at 5:30
to warm-up ... we may
have another pick-up game...

* We definitely have a
(scrimmage) game on

Wednesday - 6/10 against
Gold Hills Computer Co.

- Time and place to be announced.

For those of you who have not yet received your shirt - they
will all be in soon ... I also need \$ from some
of you who already have yours.

THANKS!

INFO-SOFTBALL MEMO

To: Softball aficionados
From: Lorri

Re: SOFTBALL UPDATE

Hi! There are a few things that you should know - if you don't already - and some things that I need to know...

First, we still do not know whether we will be able to use the Tufts softball fields again this year. I have been told that the decision is being made on 5/11. Assuming everything works out, we will be able to start using the fields after 5/22. Which means that our first game could be in about 3 weeks. "No problem", you say... "But what about practice?", you ask... What I need to know is how many of you are really interested in practicing. (Keeping in mind that our practices are rather non-structured, mostly for fun scrimages.) In the past we've practiced at Belmont High, usually on Sunday afternoons. I'd like to know your preference as to softball practice, so please take a moment to fill out the bottom and return to me.

Secondly, a quick update on the uniform situation. The majority of you still prefer the illustrious hawaiian shirt as the Info-uniform. I am currently working on getting samples sent from a place in California and will pass those around when they arrive. Please, if you happen to be shopping around in the next couple of weeks and you should suddenly notice lots of *outrageous* (the more offensive the better of course) hawaiian shirts, let me know where you saw them, okay? Thanks.

____ Why YES, I want to have lots of fun while improving my softball skills and learning valuable lessons in team co-operation and interaction.

I prefer Friday evenings / Sunday afternoons.

____ Nah, who needs it... I've got better things to do with my weekends.

In recent months it has become painfully clear that the current method of buying supplies for the Friday Party is not working. In general the same people from the same squads end up going month after month. And in some cases the entire squad refuses to go. Generally a person or squad's excuse is they are too busy. If this were actually true, then we should be a fortune 500 company by now.

But never mind all that because now we have...

A New Friday Party Supply Theory

Come on, Join the Party

It's a socialist-communist-nutty-kind-of-thing where you find yourself a partner and volunteer to do the shopping. The more pairs of volunteers we have the less often the pairs will be called on to go shopping. Sort of what we have now, but with squads consisting of two people instead of 8 or 10.

So comrades, let's cut the western rhetoric and volunteer to continue one of Infocom's and high tech's finest traditions, the Friday Beer Bust.

Better Red Than Sober

____ Sure Comrade Hollywood. I'll support the Fun Committee and help out. My name is Comrade _____ and my partner's name is Comrade _____. We will gladly, with joy in our hearts and a song on our lips, serve the party.

____ Jam it Comrade Hollywood. I always suspected you were a pinko-commie. I hate communists and besides I'm too busy.

Please return the lower half of this memo to Comrade Hollywood.

INFOCOM

TO: EVERYONE
FROM: DENISE *Denise*
SUBJECT: INFO-FUNCTIONS
DATE: MAY 7, 1987

Well, I am finally settled, so it is time to organize the good stuff, INFO-FUNCTIONS!

However, I need a little assistance in knowing what all of you would like;

- _____ Picnic/Bar-b-que (where?)
 - _____ Red Sox Game
 - _____ Patriots Game
 - _____ Booze Cruise
 - _____ Dog Track Day
 - _____ Christmas Party (where?)
 - _____ Abt Memberships
- } interested?

Any opinionated employees are invited to meet me in the conference room, Wednesday, May 13 at 4:00 to discuss INFO-FUNCTIONS. I would sincerely appreciate your input and ideas.

If you don't/can't attend please feel free to return this memo, to me, with your ideas.

Thanx-
See ya then!

INFOCOM

Infocom, Inc. 125 CambridgePark Drive, Cambridge, MA 02140
(617) 492-6000

News Release

Hey Dudes, Infocom is joining the Boston Computer Society. We get two newsletters with our membership and additional newsletters for only \$4 a year. What they are like is anyone's guess. I read the newsletter for Mac users and it is great. Anyway--if you see one that looks hot let me know and we will see about ordering it with our membership.

Stay cool,
The Woodman

Membership Application for The Boston Computer Society

PLEASE PRINT OR TYPE

1 Name Infocom Inc.

Address 125 CambridgePark Drive

City Cambridge State MA Zip 02140

Daytime Telephone 492-6000

2 Please enroll me as a Boston Computer Society member:

- | | |
|---|--|
| <input type="checkbox"/> Regular (1 year), \$35 | <input type="checkbox"/> Family, \$52 |
| <input type="checkbox"/> Regular (2 year), \$65 | <input type="checkbox"/> Overseas, \$70 |
| <input type="checkbox"/> Regular (3 year), \$95 | <input type="checkbox"/> Sustaining, \$100 |
| <input type="checkbox"/> Student (full time), \$28 | <input checked="" type="checkbox"/> Institutional, \$100 |
| <input type="checkbox"/> Youth (under 18), \$24 | <input type="checkbox"/> Corporate, \$300 |
| <input type="checkbox"/> Senior citizen, \$24 | <input type="checkbox"/> Lifetime, \$2500 |
| <input type="checkbox"/> Associate (outside New England only), \$28 | |

3 Sign me up for these BCS newsletters (two are included free of charge in your basic membership; additional ones are \$4 each per year):

- Amiga Culture for Amiga users
- ApplePress for Apple II users
- A-BUG for Atari 8-bit users
- J-BUG for Atari ST users
- CP/M Bios newsletter for CP/M users
- Sprite—The Commodore Newsletter
- Digital PC Newsletter for DEC Rainbow users
- PC Report for the IBM PC and MS-DOS users
- The Boston Kugel for Kaypro users
- Lap Gazette newsletter for lap computer users
- The Active Window for Macintosh users
- CommandLine journal for NEC users
- Osborne Group Newsletter for Osborne users
- BO-AUG newsletter for Otrona/Attache users
- Sinclair-Timex Newsletter for Sinclair and Timex users
- BCS 99er for Texas Instruments 99/4a users
- TI Proline for Texas Instruments Professional users
- 80/Boston newsletter for TRS-80 computer users
- Bug Report for Victor V9000 users
- Wang InfoExchange for Wang users

- The BCS Artificial Intelligence Newsletter
- Optical Insights for the CD-ROM/Optical Disc group
- re:CAP, the computer-aided publishing newsletter
- MicroEconomics for consultants and entrepreneurs
- The Database Newsletter for database users

- D-SNUG the newsletter for disabled/special-needs users
- Education News for teachers/education interest group
- Graphics News for the computer graphics interest group
- Investment Newsletter for investors
- Bits and Briefs newsletter for the legal interest group
- Polyspiral newsletter for logo users
- The Lotus Newsletter for the Lotus software users
- HealthComp for the medical/dental group
- Soundwaves for the music interest group
- Real Estate newsletter for the real estate group
- Impact newsletter for the social impact group
- Online Connection for the telecommunications group
- BCSTD training and documentation newsletter

- First-class mailing of Calendar (otherwise sent bulk rate)
- Other _____

4 Check here if you would like to join The Computer Museum for \$25.

5 Membership fee (from item 2) _____

Computer Museum membership (\$25 from item 5). _____

Additional newsletters from item 3 (two are included in your membership fee): _____ extra newsletters at \$4 each per year. _____

Total amount enclosed _____

6 Payment

- Check enclosed MasterCard VISA

Credit card no. _____

Expiration date _____

Signature _____

7 Check here if this is a gift membership and write your name here. We'll send a handsome card announcing your gift to the recipient.

8 Check here if you do not wish to receive occasional promotional mail from personal computer companies. Note: 10 percent of dues is designated for subscription to Computer Update magazine.

INFO

Return to:
The Boston Computer Society
One Center Plaza
Boston, MA 02108

INFOCOM

TO: EVERYONE
FROM: PUBLIC RELATIONS
RE: ARRIVAL OF SECOND CITY COMEDY TROUPE
MONDAY, APRIL 27, 1987

ITINERARY

1:15 Second City Arrives

1:30 Lunch (Main Conference Room with Cindy & Mike) -- Infotour

OVERVIEW OF INFOCOM

2:30 Informal meeting with Imps -- Imp area
3:00 Testing (Liz & Max in Main Conference Room)
3:15 Creative Services (Carl, Elizabeth and Gayle in Carl's office)

SPECIFICS ON STATIONFALL AND LURKING HORROR

3:45 Meeting with Dave & Steve (in Dave's office)
4:45 Wrap-up meeting (Main Conference Room with:
Mike Gayle
Cindy Carl
Steve Elizabeth)
Dave
Chris

6:15 Second City leaves for dinner with Cindy, Mike, Dave & Steve

[4w

MEMO

TO: EVERYONE

FROM: DIANE

RE: CHECKS

ANY CHECK REQUESTS MUST BE SUBMITTED AT LEAST THREE DAYS
BEFORE THE DATE NEEDED. FROM NOW ON CHECKS WILL BE WRITTEN ON
FRIDAYS AND OCCASIONALLY WEDNESDAYS.

IF YOU HAVE ANY PROBLEMS PLEASE SEE ME.

THANKS

Diane

INFOCOM

TO: EVERYONE

FROM: PUBLIC RELATIONS

RE: DOUGLAS ADAMS / BUREAUCRACY RADIO INTERVIEW

This Sunday, April 26, there will be a 15 minute radio interview with Douglas Adams from the recent media tour.

You will have two opportunities to catch this exciting event:

At 1:00 p.m. on WKOX, radio 1200 AM

At 4:00 p.m. on WMRE, 1510 on your AM dial

Is there anyone out there who can tape it?????

Public Relations will happily reimburse you for the cost of the tape.

Thank you.

INFOCOM™

TO: CHRIS, DAVE, STEVE, MIKE, CINDY, JOEL
FROM: GABRIELLE
SUBJECT: CES SHOW
DATE: APRIL, 21, 1987

Here's an update on traveling to Chicago.....

Chris Reeve
Mike Dornbrook

Sat., May 30 To Chicago: UA 129 1:10-2:40pm
Mon., June 1 To Boston: UA 144 4:58-8:11pm

Fare \$220.50 round trip. Tickets must be purchased by April 30. There is a 50% penalty for change so please raise any red flags now.

Gabrielle Accardi

Fri., May 29 To Chicago: UA 417 6:30-7:55am
Tues., June 2 To Boston: UA 432 11:40-2:49pm

Fare \$200.50 round trip. Tickets must be purchased by April 29. 50% penalty for change.

Joel Berez

Fri., May 29 To Chicago: UA 417 6:30-7:55am
Tues., June 2 To Atlanta: to Comdex
Wed., June 3 To Boston:

Joel taking care of travel arrangements.

Cindy Weiss
David Lebling

Steve Meretzky

Cindy advised me not to make arrangements due to the possibility of a press tour and uncertainty of schedule. If hotel reservation needs change please inform me and I'll do what I can with Jan Marsella.

Chris and Mike: I'm asking Jan to double you two up in light of Chris staying an extra evening and Dave's and Steve's schedule being up in the air.

GA:dmd004

Uno de Mayo "The best party ever!"
Joan Rivers

Uno de Mayo

Yes, it is that time again. Time to drag out the blenders, hot plates and Malox. It is time to celebrate Uno de Mayo, commemorating not only the anniversary of the Mexican Revolution, but also commemorating another significant fact: It was one year ago today that the Jose Cuervo Tequila Company chose Cornerstone as their database for inventory tracking. So as Spuds Berez would say "Let's party!"

As everyone who reads *Omni* and *Discover* knows by now, there are several distinct personality types. While researching this year's celebration, an amazing study was discovered. The study titled, "Why do personality types A, B and C consume so much Mexican food?" was published in the highly respected mexican restaurant journal *El Journal*. It described the three distinct personality types which attend Mexican food celebrations. Which type are you?

The typical type "A" personality will want to contribute his or her talents to the success of any Mexican potluck dinner. But not too much of their time. Most often a type "A" personality will carefully review a sign-up list and then sign-up for a specific item which they will bring to the potluck. These items consist of components of larger dishes which will be prepared at the feast.

Example: If tacos are served, you can be sure a type "A" brought the cheese.

A type "B" personality generally falls into one of two categories. The first category includes inventive, skilled or adventurous cooks. The second category is populated by a much smaller percentage of the population—those persons with a lot of time on their hands. Type "B" personalities slave over hot stoves in order to deliver a dish prepared with their own hands into the unsuspecting mouths of their fellow employees.

You will know by now if you are a type "C" personality. Type "C" personalities are re-reading the top of this memo to "refresh" their memory. Yes, that's right, type "C"s are the forgetful ones. When attending a Mexican potluck, a type "C" personality will arrive empty handed but with a clear conscience, knowing two weeks earlier they slipped \$5 to a type "S" (sucker) personality to take care of their part of the meal.

Return this portion to Mr. Wood

___ Hey, Wood. I'm a type "A" personality. You put up the list and I'll bring whatever needs to be brought.

___ Woodman, I used the top half of this memo to start the fire in my Mexican clay oven. Am I a "B" or what? I'll bring some mouth-watering delight that will have people on the pot for a month.

___ I may be a type "C" but I'm a good one. I remembered to return this portion of the memo to you along with my "conscience" money. Here's a five spot, no receipt needed. Adios.

AND WHAT ABOUT heating all this great stuff? Please bring hot plates, toaster ovens and camping stoves or anything else you can think of for heating food.

The Second Annual Infocom
EasterHunt™

Sometime Thursday evening, little InfoElves™ will hide Yumbo Candy™ all over the Infocom area. Well, not such little elves, really. Actually, great big elves. But that's not important now.

Tomorrow (Friday) is the great EasterHunt™ when **you** get to search for the Yumbo Candy™. There will be a big EasterHunt™ Weight-In™ at 5:00 p.m. to open the Friday Party™. Valuable Prizes™ will be awarded.

The Official EasterHunt™ Rules:

1. Everyone will get a StarterBag™ of candy.
2. An equal amount of candy will be hidden in every private orifice. Uh, make that "private office."
3. Even more Yumbo Candy™ will be hidden in the common areas (Micro Room, Supply Room, etc).
4. Don't touch any of the Yumbo Candy™ until Friday at 9:00 a.m. In fact, it's Uncool™ to even look for candy before 9:00 a.m. Of course, you can't help but notice candy that's in plain sight, but don't go out of your way...
5. Any candy you find that's still there from **last** year's EasterHunt™ is acceptable. In fact, it's probably indistinguishable from this year's candy. Until you try to eat it.

A Funcom™ Memo

INFOCOM™

~~26 March 1987~~
15 April 1987

To: Joel, Mike, Chris, Gabrielle, Dave L., **Steve**, Gail
From: Cindy
Re: CES

The RESIDENT COMPANY of Second City has agreed to write and perform our CES presentation. (For the same fee as the understudy company).

Three members from the company will be here on Monday, April 27th for an imput meeting (time to be announced).

I am holding another BRIEF meeting ~~tomorrow~~ ^{FRIDAY} at 1:30 to discuss some final details (i.e. invitations, music, product slide blow-ups, food, crowd control) and the best way to proceed with Second City.

Please feel free (but not obligated) to come and give suggestions or just learn more about how this will work.

Executive conference room -- RSVP regrets only ext. 219.

Thank you.

Cindy

INFOCOM™

Steve
FI

TO: JAN MARSELLA
FROM: GABRIELLE ACCARDI
DATE: APRIL 15, 1987
SUBJECT: CES

As promised, here is the list of CES attendees from Infocom:

<u>NAME:</u>	<u>NIGHTS NEEDING ROOMS</u>
Joel Berez	5/29,5/30,5/31,6/1
Chris Reeve	5/31
Dave Lebling	5/31
Steve Meretzky	5/31
Mike Dornbrook	5/30,5/31
Gabrielle Accardi	5/29,5/30,5/31,6/1
Cindy Weiss	5/29,5/30,5/31

share ()
share ()
share ()

I understand you have rooms at the Ritz and I would appreciate it if you would book 4 rooms for us as indicated. As I mentioned yesterday, we are going to make an effort this week to find less expensive but reasonably convenient rooms elsewhere. If we are able to, will that mess up your reservations for us or can they be cancelled without penalty?

We will make our own air travel arrangements this week. My schedule and Mike Dornbrook's schedule are somewhat dependent on the salesforce's schedule of meetings with accounts. I left a message for Alan yesterday asking him how we can get involved in some of those meetings and exactly when they will be. Joel is also anxious to find out what is going on with accounts at CES. Any information you can give me would be greatly appreciated.

Our press event will be Sunday evening, May 31, at the Field Museum. More details to follow.

Is there a current list of CES attendees for Mountain View?

What is needed from Infocom for the SoftKat booth?

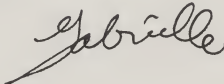
What is the opportunity for displaying new things at the SoftKat booth?

Will we have any presence at hardware manufacturers' booths? Demos?
Sales Literature? Display packages?

Are there any other activities planned that we should be aware of?
What about the sales meeting?

Any information you can give me would be great. Please let me know
what else we should be thinking of.

GA:dmd/003

A handwritten signature in cursive script, appearing to read "Gabrielle". The signature is written in dark ink and is positioned to the right of the typed text.

cc: Joel Berez
Alan Chaplin

SALES DEVELOPMENT

Memo:

DATE: 3/31/87
TO: Distribution
FROM: D.J. McGraw ^{TDH}
RE: Steve Jordan on board
CC: Infocom

As of March 23, 1987 the Activision Sales Development team is proud to count among us the likes of Steve Jordan. Steve arrives from BonSu Distributors where he was a crack telemarketer. Here at Activision Steve will report to me and be involved in several Sales Development support functions including dealer support, inside sales to selected accounts, trade and customer show logistics and trade release support. He is housed over here on the sales side where Sue Thompson used to sit. I know some of you have already seen Steve wandering the halls, but the glazed look in his eyes is beginning to fade so do engage him in conversation and welcome him to Activision.

Weekly Racing Form

Vol. 1, No. 4 Friday, April 10, 1987 Price \$1.0

News Briefs

Today will mark the fifth running of the Drink'em Downs Cup Race. Heavily favored to win is last week's winner Form Over Substance, trained and owned by Mikey Dornbrook.

Debbie Reilly of Kwell Acres has just signed a recording contract with CBS records for an undisclosed sum. Her first single, "Kwell Acres" will be released May 1st. Look for her album in the Drink'em Downs Gift Shop.

Track Vet Duncan Blanchard reminds all race fans that crabs are scavengers and will eat almost anything, so feel free to feed them scraps now and then. Especially meat!

As a tribute to all our racing fans, again today is "Guest Announcer Day." That's right some lucky crab racing fan will have the opportunity to call the feature race today. Just fill out the simple form at the bottom of the page and return it to Hollywood Dave Anderson before the start of the third race.

Leading Stables/Owners

March 6, 1987 to April 10, 1987

Owner	Starts	1st	2nd	NLG
Green Acres	20	8	4	2
Diane'n'Harry	31	4	7	3
Linda/MSPCA	20	3	6	0
Kwell Acres	9	3	3	1
5-0 Syndicate	20	2	0	8
Stevo Stables	20	0	0	6

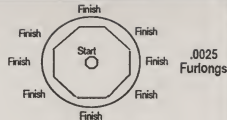
Guest Announcer Contest

Name: _____

Today's Entries

Drink'em Downs

CambridgePark, Cambridge, MA.
Track Record :42 Fornica Course Hold The Celery March 13, 1987



1 Dr. Funk of Tahiti

5-0 Syndicate		\$.30		Lifetime		20	2	0	8	\$0
27Mar87	2DrkmD	Glossy	.0025 1.42	NonStk	5-0 Syndicate	Hold the Celery, Itchy				6 6
27Mar87	2DrkmD	Glossy	.0025 2.20	NonStk	5-0 Syndicate	Itchy, Hold the Celery				6 6
27Mar87	3DrkmD	Glossy	.0025 1.05	D'DCup	5-0 Syndicate	Itchy, Ima				6 6
27Mar87	4DrkmD	Glossy	.0025 1.05	NonStk	5-0 Syndicate	Itchy, Form Over Substance				6 6
3Apr87	1DrkmD	Sloppy	.0025 0.56	NonStk	5-0 Syndicate	Form Over Substance, Hold the Celery				6 6
3Apr87	2DrkmD	Sloppy	.0025 0.40	NonStk	5-0 Syndicate	Ima, Itchy				5 6
3Apr87	3DrkmD	Sloppy	.0025 0.54	D'DCup	5-0 Syndicate	Form Over Substance, Hold the Celery				6 6
3Apr87	4DrkmD	Sloppy	.0025 0.58	NonStk	5-0 Syndicate	Form Over Substance, Itchy				3 6

2 Itchy

Kwell Acres		\$3.00		Lifetime		20	3	3	4	\$50
27Mar87	2DrkmD	Glossy	.0025 1.42	NonStk	Kwell Acres	Hold the Celery, Itchy				2 6
27Mar87	2DrkmD	Glossy	.0025 2.20	NonStk	Kwell Acres	Itchy, Hold the Celery				1 6
27Mar87	3DrkmD	Glossy	.0025 1.05	D'DCup	Kwell Acres	Itchy, Ima				1 6
27Mar87	4DrkmD	Glossy	.0025 1.05	NonStk	Kwell Acres	Itchy, Form Over Substance				1 6
3Apr87	1DrkmD	Sloppy	.0025 0.56	NonStk	Kwell Acres	Form Over Substance, Hold the Celery				3 6
3Apr87	2DrkmD	Sloppy	.0025 0.40	NonStk	Kwell Acres	Ima, Itchy				6 6
3Apr87	3DrkmD	Sloppy	.0025 0.54	D'DCup	Kwell Acres	Form Over Substance, Hold the Celery				4 6
3Apr87	4DrkmD	Sloppy	.0025 0.58	NonStk	Kwell Acres	Form Over Substance, Itchy				2 6

3 Lurking Grue

Stevo Stables		\$2.25		Lifetime		20	0	0	6	\$0
27Mar87	2DrkmD	Glossy	.0025 1.42	NonStk	Stevo Stables	Hold the Celery, Itchy				6 6
27Mar87	2DrkmD	Glossy	.0025 2.20	NonStk	Stevo Stables	Itchy, Hold the Celery				6 6
27Mar87	3DrkmD	Glossy	.0025 1.05	D'DCup	Stevo Stables	Itchy, Ima				6 6
27Mar87	4DrkmD	Glossy	.0025 1.05	NonStk	Stevo Stables	Itchy, Form Over Substance				6 6
3Apr87	1DrkmD	Sloppy	.0025 0.56	NonStk	Stevo Stables	Form Over Substance, Hold the Celery				5 6
3Apr87	2DrkmD	Sloppy	.0025 0.40	NonStk	Stevo Stables	Ima, Itchy				4 6
3Apr87	3DrkmD	Sloppy	.0025 0.54	D'DCup	Stevo Stables	Form Over Substance, Hold the Celery				5 6
3Apr87	4DrkmD	Sloppy	.0025 0.58	NonStk	Stevo Stables	Form Over Substance, Itchy				6 6

4 Ima

Linda/MSPCA		\$2.25		Lifetime		20	3	6	0	\$2.25
27Mar87	2DrkmD	Glossy	.0025 1.42	NonStk	Linda/MSPCA	Hold the Celery, Itchy				3 6
27Mar87	2DrkmD	Glossy	.0025 2.20	NonStk	Linda/MSPCA	Itchy, Hold the Celery				4 6
27Mar87	3DrkmD	Glossy	.0025 1.05	D'DCup	Linda/MSPCA	Itchy, Ima				2 6
27Mar87	4DrkmD	Glossy	.0025 1.05	NonStk	Linda/MSPCA	Itchy, Form Over Substance				4 6
3Apr87	1DrkmD	Sloppy	.0025 0.56	NonStk	Linda/MSPCA	Form Over Substance, Hold the Celery				4 6
3Apr87	2DrkmD	Sloppy	.0025 0.40	NonStk	Linda/MSPCA	Ima, Itchy				1 6
3Apr87	3DrkmD	Sloppy	.0025 0.54	D'DCup	Linda/MSPCA	Form Over Substance, Hold the Celery				3 6
3Apr87	4DrkmD	Sloppy	.0025 0.58	NonStk	Linda/MSPCA	Form Over Substance, Itchy				5 6

5 Hold the Celery

Diane'n'Harry		\$5.10		Lifetime		20	4	7	0	\$2.35
27Mar87	2DrkmD	Glossy	.0025 1.42	NonStk	Diane'n'Harry	Hold the Celery, Itchy				1 6
27Mar87	2DrkmD	Glossy	.0025 2.20	NonStk	Diane'n'Harry	Itchy, Hold the Celery				2 6
27Mar87	3DrkmD	Glossy	.0025 1.05	D'DCup	Diane'n'Harry	Itchy, Ima				3 6
27Mar87	4DrkmD	Glossy	.0025 1.05	NonStk	Diane'n'Harry	Itchy, Form Over Substance				3 6
3Apr87	1DrkmD	Sloppy	.0025 0.56	NonStk	Diane'n'Harry	Form Over Substance, Hold the Celery				2 6
3Apr87	2DrkmD	Sloppy	.0025 0.40	NonStk	Diane'n'Harry	Ima, Itchy				3 6
3Apr87	3DrkmD	Sloppy	.0025 0.54	D'DCup	Diane'n'Harry	Form Over Substance, Hold the Celery				2 6
3Apr87	4DrkmD	Sloppy	.0025 0.58	NonStk	Diane'n'Harry	Form Over Substance, Itchy				4 6

6 Form Over Substance

Green Acres		\$3.22		Lifetime		20	8	4	2	\$1.50
27Mar87	2DrkmD	Glossy	.0025 1.42	NonStk	Green Acres	Hold the Celery, Itchy				4 6
27Mar87	2DrkmD	Glossy	.0025 2.20	NonStk	Green Acres	Itchy, Hold the Celery				3 6
27Mar87	3DrkmD	Glossy	.0025 1.05	D'DCup	Green Acres	Itchy, Ima				6 6
27Mar87	4DrkmD	Glossy	.0025 1.05	NonStk	Green Acres	Itchy, Form Over Substance				2 6
3Apr87	1DrkmD	Sloppy	.0025 0.56	NonStk	Green Acres	Form Over Substance, Hold the Celery				1 6
3Apr87	2DrkmD	Sloppy	.0025 0.40	NonStk	Green Acres	Ima, Itchy				2 6
3Apr87	3DrkmD	Sloppy	.0025 0.54	D'DCup	Green Acres	Form Over Substance, Hold the Celery				1 6
3Apr87	4DrkmD	Sloppy	.0025 0.58	NonStk	Green Acres	Form Over Substance, Itchy				1 6

Infocom, Inc., 125 CambridgePark Drive, Cambridge, MA 02140
(617) 492-6000

INFOCOM™

COMPANY MEETING

DATE: Thursday, April 9th at 4pm

SPECIAL GUEST: Bruce Davis

SPECIAL EVENT: Drawing for the coveted blue parking lot cards.

Infocom, Inc., 125 CambridgePark Drive, Cambridge, MA 02140
(617) 492-6000

INFOCOM™

April 6, 1987

Steve

According to Personnel records your vacation balance as of
3/31/87 is 241.30 ^P. If you do not agree with this
figure please let me know.

Linda Mazzotta


INFOCOM

TO: Everyone
FROM: Linda Carlough
SUBJECT: A New Me
DATE: April 3, 1987

This will probably be my last official act, my last memo (that was directed at you specifically, Steve Meretzky), and my pleasure to say as my last words that we've hired my replacement.

Her name is Denise Delaney and her first day will be Monday, April 13 (but without bagels. Give her a break her first day and someone else go get them.).

So take a few minutes on the 13th and go introduce yourself to her. It'll make her feel welcome and at home.

Signing Out —
J


Weekly Racing Form

Vol. 1, No. 2 Friday, March 27, 1987 Price \$3.10

News Briefs

Today will mark the third running of the Drink'em Downs Cup Race. Heavily favored to win is last week's winner Ima, trained and owned by Linda Carlough and the MSPCA.

The Friday Party Turf Club is looking for empty shells for crabs. "As crabs grow they move onto larger shells," said Friday Party Turf Club spokesperson Joel Berez. Anyone with an extra shell should leave it in the stable area.

If anyone is still interested in owning a crab, please contact Hollywood Dave Anderson at the Friday Party Turf Club.

Track Vet Duncan Blanchard reminds all race fans that crabs are scavengers and will eat almost anything, so feel free to feed them scraps now and then. Especially meat!

Stable boy Hollywood Dave Anderson reminds race fans that the best scraps to give the crabs are the ones that can be separated out of the gravel with ease. Please, no tofu.

First Race 5:10

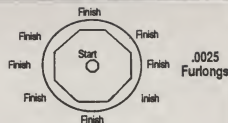
Leading Stables/Owners

March 6, 1987 to March 13, 1987

Owner	Starts	1st	2nd	NLG
Green Acres	12	5	3	1
Diane'n'Harry	24	3	4	4
Linda/MSPCA	12	2	5	0
5-0 Syndicate	12	2	0	2
Stevo Stables	12	0	0	2
Kwell Acres	0	0	0	0

Drink'em Downs

CambridgePark, Cambridge, MA.
Track Record :42 Formica Course Hold The Celery March 13, 1987



1 Dr. Funk of Tahiti

5-0 Syndicate		\$3.00		Lifetime 12 2 0 2 \$0			
13Mar87	1DrkmD Shry	.0025	0.52	NonStk	5-0 Syndicate	Dr. Funk of Tahiti, Hold the Celery	1 6
13Mar87	2DrkmD Shry	.0025	1.20	NonStk	5-0 Syndicate	Hold the Celery, Form Over Substance	0 6
13Mar87	3DrkmD Shry	.0025	1.24	DTCup	5-0 Syndicate	Hold the Celery, Ima	0 6
13Mar87	4DrkmD Shry	.0025	0.42	NonStk	5-0 Syndicate	Form Over Substance, Ima	0 6
20Mar87	1DrkmD Buffed	.0025	1.10	NonStk	5-0 Syndicate	Ima, Hold the Celery	6 6
20Mar87	2DrkmD Buffed	.0025	1.06	NonStk	5-0 Syndicate	Form Over Substance, Hold the Celery	6 6
20Mar87	3DrkmD Buffed	.0025	0.52	DTCup	5-0 Syndicate	Ima, Hold the Celery	4 6
20Mar87	4DrkmD Buffed	.0025	1.00	NonStk	5-0 Syndicate	Form Over Substance, Ima	4 6

2 Itchy

Kwell Acres		\$3.00		Lifetime 12 0 0 4 \$0			
13Mar87	1DrkmD Shry	.0025	0.52	NonStk	Diane'n'Harry	Dr. Funk of Tahiti, Hold the Celery	0 6
13Mar87	2DrkmD Shry	.0025	1.20	NonStk	Diane'n'Harry	Hold the Celery, Form Over Substance	0 6
13Mar87	3DrkmD Shry	.0025	1.24	DTCup	Diane'n'Harry	Hold the Celery, Ima	0 6
13Mar87	4DrkmD Shry	.0025	0.42	NonStk	Diane'n'Harry	Form Over Substance, Ima	0 6
20Mar87	1DrkmD Buffed	.0025	1.10	NonStk	Diane'n'Harry	Ima, Hold the Celery	6 6
20Mar87	2DrkmD Buffed	.0025	1.06	NonStk	Diane'n'Harry	Form Over Substance, Hold the Celery	6 6
20Mar87	3DrkmD Buffed	.0025	0.52	DTCup	Diane'n'Harry	Ima, Hold the Celery	6 6
20Mar87	4DrkmD Buffed	.0025	1.00	NonStk	Kwell Acres	Form Over Substance, Ima	6 6

3 Lurking Grue

Stevo Stables		\$2.25		Lifetime 12 0 0 2 \$0			
13Mar87	1DrkmD Shry	.0025	0.52	NonStk	Stevo Stables	Dr. Funk of Tahiti, Hold the Celery	0 6
13Mar87	2DrkmD Shry	.0025	1.20	NonStk	Stevo Stables	Hold the Celery, Form Over Substance	0 6
13Mar87	3DrkmD Shry	.0025	1.24	DTCup	Stevo Stables	Hold the Celery, Ima	0 6
13Mar87	4DrkmD Shry	.0025	0.42	NonStk	Stevo Stables	Form Over Substance, Ima	0 6
20Mar87	1DrkmD Buffed	.0025	1.10	NonStk	Stevo Stables	Ima, Hold the Celery	6 6
20Mar87	2DrkmD Buffed	.0025	1.06	NonStk	Stevo Stables	Form Over Substance, Hold the Celery	4 6
20Mar87	3DrkmD Buffed	.0025	0.52	DTCup	Stevo Stables	Ima, Hold the Celery	5 6
20Mar87	4DrkmD Buffed	.0025	1.00	NonStk	Stevo Stables	Form Over Substance, Ima	6 6

4 Ima

Linda/MSPCA		\$2.25		Lifetime 12 2 5 0 \$2.00			
13Mar87	1DrkmD Shry	.0025	0.52	NonStk	Linda/MSPCA	Dr. Funk of Tahiti, Hold the Celery	0 6
13Mar87	2DrkmD Shry	.0025	1.20	NonStk	Linda/MSPCA	Hold the Celery, Form Over Substance	0 6
13Mar87	3DrkmD Shry	.0025	1.24	DTCup	Linda/MSPCA	Hold the Celery, Ima	2 6
13Mar87	4DrkmD Shry	.0025	0.42	NonStk	Linda/MSPCA	Form Over Substance, Ima	2 6
20Mar87	1DrkmD Buffed	.0025	1.10	NonStk	Linda/MSPCA	Ima, Hold the Celery	2 6
20Mar87	2DrkmD Buffed	.0025	1.06	NonStk	Linda/MSPCA	Form Over Substance, Hold the Celery	3 6
20Mar87	3DrkmD Buffed	.0025	0.52	DTCup	Linda/MSPCA	Ima, Hold the Celery	1 6
20Mar87	4DrkmD Buffed	.0025	1.00	NonStk	Linda/MSPCA	Form Over Substance, Ima	2 6

5 Hold the Celery

Diane'n'Harry		\$5.10		Lifetime 12 3 4 0 \$1.60			
13Mar87	1DrkmD Shry	.0025	0.52	NonStk	Diane'n'Harry	Dr. Funk of Tahiti, Hold the Celery	2 6
13Mar87	2DrkmD Shry	.0025	1.20	NonStk	Diane'n'Harry	Hold the Celery, Form Over Substance	1 6
13Mar87	3DrkmD Shry	.0025	1.24	DTCup	Diane'n'Harry	Hold the Celery, Ima	1 6
13Mar87	4DrkmD Shry	.0025	0.42	NonStk	Diane'n'Harry	Form Over Substance, Ima	0 6
20Mar87	1DrkmD Buffed	.0025	1.10	NonStk	Diane'n'Harry	Ima, Hold the Celery	1 6
20Mar87	2DrkmD Buffed	.0025	1.06	NonStk	Diane'n'Harry	Form Over Substance, Hold the Celery	2 6
20Mar87	3DrkmD Buffed	.0025	0.52	DTCup	Diane'n'Harry	Ima, Hold the Celery	2 6
20Mar87	4DrkmD Buffed	.0025	1.00	NonStk	Diane'n'Harry	Form Over Substance, Ima	3 6

6 Form Over Substance

Green Acres		\$3.22		Lifetime 12 5 3 1 \$0			
13Mar87	1DrkmD Shry	.0025	0.52	NonStk	Green Acres	Dr. Funk of Tahiti, Hold the Celery	0 6
13Mar87	2DrkmD Shry	.0025	1.20	NonStk	Green Acres	Hold the Celery, Form Over Substance	2 6
13Mar87	3DrkmD Shry	.0025	1.24	DTCup	Green Acres	Hold the Celery, Ima	0 6
13Mar87	4DrkmD Shry	.0025	0.42	NonStk	Green Acres	Form Over Substance, Ima	1 6
20Mar87	1DrkmD Buffed	.0025	1.10	NonStk	Green Acres	Ima, Hold the Celery	6 6
20Mar87	2DrkmD Buffed	.0025	1.06	NonStk	Green Acres	Form Over Substance, Hold the Celery	1 6
20Mar87	3DrkmD Buffed	.0025	0.52	DTCup	Green Acres	Ima, Hold the Celery	3 6
20Mar87	4DrkmD Buffed	.0025	1.00	NonStk	Green Acres	Form Over Substance, Ima	1 6

INFCOM

TO: Everyone
FROM: Joel *Joel M. Berez*
SUBJECT: Sick Leave Policy
DATE: March 25, 1987

Effective April 1, 1987, there will be a change in our sick leave policy, as follows.

Our short-term sick leave coverage will now be based on length of service and the amount of sick leave utilized. You will accumulate sick leave coverage at the rate of 1 day per month of service, starting April 1. If you need to take time off due to illness or disability, it will be charged against your available balance.

In order to convert to the new program, everyone will be given a balance based on their length of service regardless of how much sick leave they have used in the past. The balances will be calculated as follows:

<u>Length of Service</u>	<u>Sick Leave Accumulation</u> <u>to 3-31-87</u>
Up to 1 year	12 days
More than 1 year	12 days, plus .75 days for each full month of service in excess of 12 months.

Sick days should continue to be reported on our Leave Request Form. The days accumulated will be treated as "insurance" to pay you when you are ill. They are solely for protection purposes in case you are ill or disabled and will not be paid to you should you have a balance when/if you leave the company. There is no maximum accumulation amount.

JMB:lsc

ACTIVISION

INTER-OFFICE MEMORANDUM

DATE: March 19, 1987

TO: Infocom Employees

FROM: Patti Conley, Activision HR

RE: Insurance Changes

As part of our annual insurance renewal, we have selected a new carrier for dental and orthodontia insurance. The new plan will be effective April 1, 1987 and is insured by Phoenix Mutual Life Insurance Company of Hartford, Connecticut (replaces Crown Life).

The Phoenix Mutual plan is structured very similar to our current Crown plan, with the addition of more comprehensive coverage for root canals and peridental surgery. A summary sheet that outlines the plan is attached.

The change in dental carriers will not cause you to pay an additional deductible in 1987. Any charges that Crown has applied to your deductible this calendar year will be credited toward your \$50 1987 deductible with Phoenix Mutual.

Life and Long Term Disability insurance will also be covered by Phoenix Mutual beginning April 1. There are essentially no changes to these plans under the new carrier.

Attached is an enrollment form that needs to be completed for Phoenix Mutual. Please return this to Linda Carlough by the date that she indicates.

If you have any questions regarding the new insurance, please see Linda Carlough or call me at the Mountain View number.

PATTI
PC

→ by Tues, March 24, please.

PC

PLEASE COMPLETE ENTIRE CARD

RETURN ORIGINAL TO PHOENIX MUTUAL

Phoenix Mutual **ENROLLMENT APPLICATION (FOR DENTAL/LIFE/LTD)**

ACCOUNT NUMBER _____ DATE EMPLOYED (Mo, Da, Yr) _____ OCCUPATION _____ CLASS _____
IN PROGRESS
3-14-82 *MADE DATE*

NAME OF EMPLOYER ACTIVISION, Inc. CITY, STATE, ZIP CODE _____
 NAME OF EMPLOYEE (Last, First, M.I.) _____ SEX M F DATE OF BIRTH (Mo, Da, Yr) _____ SOCIAL SECURITY NUMBER _____

MARITAL STATUS Single Widowed Married Divorced
 SPOUSE'S AGE (If covered) Under 65 65-70 70 or over
 SPOUSE'S EMPLOYER _____ NUMBER OF UNMARRIED CHILDREN Under 18 19 to 25 in college

HOURS WORKED WEEKLY (Excl. OT) For this Employer 40 BASIC EARNINGS (From this employer) (LEAVE FOR BLANK) IS ANY COVERED PERSON ENROLLED IN OTHER GROUP PLAN? Yes No
 MY EMPLOYMENT IS COVERED UNDER UNION COLLECTIVE BARGAINING Yes No

COVERAGE ELECTED (Refusals See Below): For Myself Only For Myself and Eligible Dependents
 Yes No Have you applied for Dependent Medical Coverage under your Employer's Plan? (If "Yes" complete below)

SPOUSE'S NAME _____ BIRTH DATE _____ DEPENDENT'S NAME _____ BIRTH DATE _____
 DEPENDENT'S NAME _____ BIRTH DATE _____ DEPENDENT'S NAME _____ BIRTH DATE _____
 DEPENDENT'S NAME _____ BIRTH DATE _____ DEPENDENT'S NAME _____ BIRTH DATE _____

IF REFUSING ALL OR ANY COVERAGE

If you refuse Medical or Dental coverage for yourself, you automatically refuse that coverage for any dependents. **PLEASE NOTE:** If you refuse any coverage now, and later request to add that coverage, you will have to furnish, at your expense, evidence of insurability to Phoenix Mutual and/or your employer for each person for whom coverage is to be provided.

CONTRIBUTORY COVERAGE REFUSED LIFE LTD Group Medical Benefits for self Group Medical Benefits for my Eligible Dependents
 Group Dental Benefits for Myself Dental Plan Medical Plan
 Group Dental Benefits for my Eligible Dependents Dental Plan Medical Plan

REASON FOR REFUSAL OF CONTRIBUTORY COVERAGE
 Coverage for Myself under another _____
 Coverage for my Eligible Dependents under another _____

DATE _____ SIGNATURE OF EMPLOYEE (Must Sign Here if Refusing any Coverage) _____

FULL NAME OF BENEFICIARY (See Instructions Below) _____ Relationship Address _____

Primary
 Contingent

I request coverage under the group coverage issued by Phoenix Mutual. I authorize the group benefit plan sponsor by my Employer and I authorize deductions from my earnings of any required contributions to receive all benefits which I am eligible for under this group coverage. I designate the beneficiary(ies) shown above to receive all benefits which I am eligible for under this group coverage. I certify that I am a permanent employee working the work hours shown above at the employers regular place of business. I certify that I have received the "Employee Communication" explaining required procedures to receive maximum coverage under any Cost Containment Comprehensive Medical Plan provided. I certify that any information shown above is correct and my signature below indicates that I understand that all information given is subject to verification.

DATE _____ SIGNATURE OF EMPLOYEE _____

INSTRUCTIONS FOR NAMING BENEFICIARY


1. Give complete name of beneficiary and relationship to you (indicate "non-relative" and present address).
2. If beneficiary is a married woman, show given name (Mary J. Doe not Mrs. John W. Doe).
3. Unless otherwise provided, proceeds will be paid in equal shares to those primary beneficiaries who survive you, but if no primary beneficiary survives you, such proceeds will instead be payable in equal shares to those contingent beneficiaries who survive you.
4. If you wish to designate any arrangement other than the Primary or Contingent designation, please send complete instructions to Group Title Department of Phoenix Mutual Life Insurance Company and special forms will be prepared.

NOTE: You may change your beneficiary at any time in accordance with the conditions and provisions of the group policies. If benefits are now being added to a previously issued group policy your beneficiary designation on this form will revoke and replace any earlier designation.

FOR PHOENIX MUTUAL USE ONLY	TB	EFFECTIVE DATE	ACT	LIFE	MM	LTD	ADSD	WA	DENT	DRUG	SUP LIFE	SPS	CHLD									
														PD	HOURS	LTD SALARY	RETRO	NON	TRANS	CONT		
	37	28		43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	
	59			65	66	67	68	69		75	76	77	78	79	80							

INFOCOM

TO: Yous

FROM: Me - Linda C. 

SUBJECT: Telephones

You may or may not be aware that Activision has had a telephone message system in use over the past several months. It was called Tigon.

I say was because as of tomorrow, Tigon's being turned off, and a new system will be turned on.

That (nameless) new system will allow you to direct dial whomever at Activision you wish to speak with--bypassing the switchboard and receptionist.

To use it, dial: (415) 960-0518

You'll be answered by a record voice saying something to the effect of...

"Please dial the four-digit extension number of the person you wish to speak with."

Then you dial in the four digit extension from the attached sheet, and voila.. you are routed directly to that person's office.

There are some other fancy-schmancy features that the system provides, but right now we don't know what they are. We are, however, trying to schedule a rep from the telecommunications company to come visit Linda M. or me to show us those other features...and then we'll pass them on to yous guys.

Happy Telephoning...

3/18/87

INFOCOM

401(k) Seminar

Reminder

This Wednesday, March 25, is our seminar day on the new 401(k) plan going into effect April 1.

If you haven't already signed up for one of the two seminars, please be sure you do by tomorrow. The first one is at 9:30; the second one, at 11:00.

In the meantime, here's something for you to read and think about.

Some of you will be out of town on Wednesday, but may have questions about the 401(k) that you'd like answered. Please give those questions to Linda Mazzotta, and she'll ask them for you.

3/23/87
Attachment

Weekly Racing Form

Vol. 1, No. 1 Friday, March 20, 1987 Price \$3.10

News Briefs

Today will mark the second running of the Drink'em Downs Cup Race. Heavily favored to win is last week's winner Hold The Celery, trained and owned by Diane'n'Harry.

The Friday Party Turf Club is looking for empty shells for crabs. "As crabs grow they move onto larger shells," said Friday Party Turf Club spokesperson Joel Berez. Anyone with an extra shell should leave it in the stable area.

Several buyers are waiting to purchase crabs. If you would like to sell or unload your crab, whatever the case maybe, contact Hollywood Dave Anderson at the Friday Party Turf Club.

Track Vet Duncan Blanchard reminds all race fans that crabs are scavengers and will eat almost anything, so feel free to feed them scraps now and then.

Stable boy Hollywood Dave Anderson reminds race fans that the best scraps to give the crabs are the ones that can be separated out of the gravel with ease. Please, no jello.

It appears as though the VCR is missing. Anyone with any information please contact the Friday Party Turf Club. There will be no replay of last week's races today.

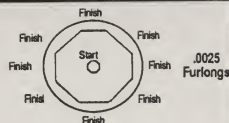
Leading Stables/Owners

March 5, 1987 to March 13, 1987

Owner	Starts	1st	2nd
Diane'n'Harry	16	4	2
Green Acres	8	2	2
Linda/MSPCA	8	0	4
5-0 Syndicate	8	2	0
Stevo Stables	8	0	0

Drink'em Downs

CambridgePark, Cambridge, MA.
Track Record :42 Formica Course Hold The Celery March 13, 1987



1 Dr. Funk Of Tahiti

5-0 Syndicate		\$30	Lifetime	8	2	0	\$0
13Mar87	4DrkmD Shny .0025	:42 Non Stk	5-0 Syndicate	Hold The Celery, Ima	NA	6	
13Mar87	3DrkmD Shny .0025	1:24 D'DCup	5-0 Syndicate	Form Over Substance, Hid The Celery	NA	6	
13Mar87	2DrkmD Shny .0025	1:20 Non Stk	5-0 Syndicate	Hold The Celery, Frm Over Substance	NA	6	
13Mar87	1DrkmD Shny .0025	:52 Non Stk	5-0 Syndicate	Dr. Funk Of Tahiti, Hold The Celery	NA	6	
6Mar87	4DrkmD Shny .0025	3:39 Non Stk	FrnPartyTurfClub	Dr. Funk Of Tahiti, Frm Over Substance	NA	6	
6Mar87	3DrkmD Shny .0025	1:23 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	
6Mar87	2DrkmD Shny .0025	1:20 Non Stk	FrnPartyTurfClub	Hold The Celery, Frm Over Substance	NA	6	
6Mar87	1DrkmD Shny .0025	1:38 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	

2 Itchy

Diane'n'Harry		\$10	Lifetime	8	0	0	\$0
13Mar87	4DrkmD Shny .0025	:42 Non Stk	Diane'n'Harry	Hold The Celery, Ima	NA	6	
13Mar87	3DrkmD Shny .0025	1:24 D'DCup	Diane'n'Harry	Form Over Substance, Hid The Celery	NA	6	
13Mar87	2DrkmD Shny .0025	1:20 Non Stk	Diane'n'Harry	Hold The Celery, Frm Over Substance	NA	6	
13Mar87	1DrkmD Shny .0025	:52 Non Stk	Diane'n'Harry	Dr. Funk Of Tahiti, Hold The Celery	NA	6	
6Mar87	4DrkmD Shny .0025	3:39 Non Stk	FrnPartyTurfClub	Dr. Funk Of Tahiti, Frm Over Substance	NA	6	
6Mar87	3DrkmD Shny .0025	1:23 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	
6Mar87	2DrkmD Shny .0025	1:20 Non Stk	FrnPartyTurfClub	Hold The Celery, Frm Over Substance	NA	6	
6Mar87	1DrkmD Shny .0025	1:38 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	

3 Lurking Gruel

Stevo Stables		\$25	Lifetime	8	0	0	\$0
13Mar87	4DrkmD Shny .0025	:42 Non Stk	Stevo Stables	Hold The Celery, Ima	NA	6	
13Mar87	3DrkmD Shny .0025	1:24 D'DCup	Stevo Stables	Form Over Substance, Hid The Celery	NA	6	
13Mar87	2DrkmD Shny .0025	1:20 Non Stk	Stevo Stables	Hold The Celery, Frm Over Substance	NA	6	
13Mar87	1DrkmD Shny .0025	:52 Non Stk	Stevo Stables	Dr. Funk Of Tahiti, Hold The Celery	NA	6	
6Mar87	4DrkmD Shny .0025	3:39 Non Stk	FrnPartyTurfClub	Dr. Funk Of Tahiti, Frm Over Substance	NA	6	
6Mar87	3DrkmD Shny .0025	1:23 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	
6Mar87	2DrkmD Shny .0025	1:20 Non Stk	FrnPartyTurfClub	Hold The Celery, Frm Over Substance	NA	6	
6Mar87	1DrkmD Shny .0025	1:38 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	

4 Ima

Linda/MSPCA		\$25	Lifetime	8	0	4	\$0
13Mar87	4DrkmD Shny .0025	:42 Non Stk	Linda/MSPCA	Hold The Celery, Ima	NA	6	
13Mar87	3DrkmD Shny .0025	1:24 D'DCup	Linda/MSPCA	Form Over Substance, Hid The Celery	NA	6	
13Mar87	2DrkmD Shny .0025	1:20 Non Stk	Linda/MSPCA	Hold The Celery, Frm Over Substance	NA	6	
13Mar87	1DrkmD Shny .0025	:52 Non Stk	Linda/MSPCA	Dr. Funk Of Tahiti, Hold The Celery	NA	6	
6Mar87	4DrkmD Shny .0025	3:39 Non Stk	FrnPartyTurfClub	Dr. Funk Of Tahiti, Frm Over Substance	NA	6	
6Mar87	3DrkmD Shny .0025	1:23 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	
6Mar87	2DrkmD Shny .0025	1:20 Non Stk	FrnPartyTurfClub	Hold The Celery, Frm Over Substance	NA	6	
6Mar87	1DrkmD Shny .0025	1:38 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	

5 Hold The Celery

Diane'n'Harry		\$5.10	Lifetime	8	4	2	\$1.60
13Mar87	4DrkmD Shny .0025	:42 Non Stk	Diane'n'Harry	Hold The Celery, Ima	NA	6	
13Mar87	3DrkmD Shny .0025	1:24 D'DCup	Diane'n'Harry	Form Over Substance, Hid The Celery	NA	6	
13Mar87	2DrkmD Shny .0025	1:20 Non Stk	Diane'n'Harry	Hold The Celery, Frm Over Substance	NA	6	
13Mar87	1DrkmD Shny .0025	:52 Non Stk	Diane'n'Harry	Dr. Funk Of Tahiti, Hold The Celery	NA	6	
6Mar87	4DrkmD Shny .0025	3:39 Non Stk	FrnPartyTurfClub	Dr. Funk Of Tahiti, Frm Over Substance	NA	6	
6Mar87	3DrkmD Shny .0025	1:23 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	
6Mar87	2DrkmD Shny .0025	1:20 Non Stk	FrnPartyTurfClub	Hold The Celery, Frm Over Substance	NA	6	
6Mar87	1DrkmD Shny .0025	1:38 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	

6 Form Over Substance

Green Acres		\$3.22	Lifetime	8	2	2	\$0
13Mar87	4DrkmD Shny .0025	:42 Non Stk	Green Acres	Hold The Celery, Ima	NA	6	
13Mar87	3DrkmD Shny .0025	1:24 D'DCup	Green Acres	Form Over Substance, Hid The Celery	NA	6	
13Mar87	2DrkmD Shny .0025	1:20 Non Stk	Green Acres	Hold The Celery, Frm Over Substance	NA	6	
13Mar87	1DrkmD Shny .0025	:52 Non Stk	Green Acres	Dr. Funk Of Tahiti, Hold The Celery	NA	6	
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6Mar87	1DrkmD Shny .0025	1:38 Non Stk	FrnPartyTurfClub	Form Over Substance, Ima	NA	6	

Steve

Infocom, Inc., 125 CambridgePark Drive, Cambridge, MA 02140
(617) 492-6000



CALLING ALL DONORS

This is a reminder that tomorrow is
the

CambridgePark Blood Drive

Tuesday, March 17

On behalf of the

American Red Cross

I want to thank you for signing up


to give blood.

Your scheduled blood donation time is: 1:45

The location of the blood drive is on the
first floor in the office space
behind the lobby shop.

A handwritten signature in black ink, appearing to read "Steve C.", is written in a cursive style at the bottom right of the page.

INFOCOM

TO: Everyone
FROM: Linda C. 
SUBJECT: 401(k) Plan

Activision has inaugurated a 401(k) plan for all employees.

On Wednesday, March 25, Joanne Menard from UNUM Life Insurance Company (which will be underwriting this plan) will be here for an informational seminar.

The seminar takes one hour and will be given twice during the day. We'll need you to sign up for one or the other. The sign-up sheets are posted outside of my office.

At the seminar, she'll not only explain what a 401(k) is all about, but also how to enroll and answer questions you may have about it.

Seminar I	9:30-10:30 a.m.	Kitchen Conference Area
Seminar II	11:00-12:00 a.m.	

The Friday Party Turf Club announces the

Crab Auction

This Friday right after the Company Meeting we will really get down to business with a crab auction.

Ever thought about owning, training or riding your very own throughbred crab? Now is your chance. Get together with friends and form a syndicate or own one yourself. Know the thrill of the winners circle by racing your very own crab.

The Friday Party Turf Club will maintain a stable for the care and feeding of your crab. All you do is cash the big checks from winning races.

Sound like fun? Wouldn't your department or paramilitary group like to own a crab of its very own?

Any questions call Hollywood at the stables, ext 237.

In the event demand exceeds supply, we'll buy more crabs to auction off.

Drink'em Downs

Will be open this Friday.

Throughbred Crab Racing.

Post time of the first race is 5:20 p.m.

Parimutuel wagering.

OUR DRUGBUSTER DEAL

To be made between a child and his or her parent(s) or guardian.

My name is _____

I have talked with my parent(s) or guardian about drugs and alcohol.

If anyone, other than our doctor, asks me to take drugs, I promise to say "NO!"

I promise to let you know if anyone offers me alcohol or drugs or tells me I should try them.

I promise to answer any questions you have, without getting angry, if you are ever worried that I am involved with drugs or alcohol.

Love, _____

Child's Signature

Date 3/9/87

My name is _____

Joel M. Beretz

I have discussed drugs and alcohol with you.

I promise to listen, not yell, if you tell me about any drug or alcohol problems.

Because I love you, I will talk to you anytime I think you may be involved with drugs or alcohol.

I promise to continue learning about drugs and alcohol and to share what I learn with you. I also promise to help find the answer to any testing you have about drugs or alcohol, and to set a good example for you.

Love, _____

Joel M. Beretz

Parent(s) or Guardian's Signature

Date 3/9/87

INFOCOM

B I R T H D A Y L U N C H

Thursday, March 19
12:30-ish

Birthday Babies

Linda C.
Susan
Liz

Hangman Menu

Because this is going to be my last official Info-function that I organize (not to mention it being my birthday month), Birthday Lunch this month will be slightly different. I'm not tellin' ya what's on the menu.

You have to guess it, hangman-style.

Outside my office, there's a larger version of the menu. Come by and guess letters in the words. If you're right, I'll fill them in. If you're wrong...well you know how the gam'es played.

Appetizer: _ _ _ _ _

Main
Course: _ _ _ _ _

Dessert: _ _ _ _ _

Linda ☺

The Friday Party Turf Club announces the

Grand Opening

of

Drink'em Downs

All the thrills and excitement of Hermit Crab Racing is now here.

All the free munchies and beer of a Friday Party.

Post time of the first race is 5:20 p.m.

Parimutuel wagering.

Interested in a career in crab racing?

Drink'em Downs has several job openings which we must fill. (Before post time.) Would you be interested in a position with America's #1 crab track? Check out these opportunities:

Starter

Applicant must have 3-5 years experience in hand-eye coordination. Lifting cardboard boxes a plus.

Timer

Applicant must know how to tell time and be honest about it. Experience with stop watches a must (sorta).

Racing Steward

Applicant must also be honest. Shall decide all photo finishes and declare races official. Previous experience as a judge helpful.

Musician

Ability to play any instrument helpful. Must play song before start of each race.

Contact Hollywood Dave at the Turf Club, ext. 237, to apply for any of these positions.

Except for certain positions, Drink'em Downs is an equal opportunity employer.

MEMO


TO: Everyone
FROM: Susan
DATE: 2/23/87
RE: The Summer Edition of The Status Line

MEETING ON THURSDAY MARCH 5 AT 2:00

The race is on! We would like to get the summer edition of The Status Line into the hands of our readers before the official start of summer. **ONLY YOU CAN MAKE THIS DREAM A REALITY.** Please attend, we need your help. (If we don't get this newsletter in the mail by mid-May, any tips you can give me on job hunting will be greatly appreciated.)

THANKS!

INFOCOM

TO: One and All
FROM: Linda C. 
SUBJECT: Health Insurance Premiums

On April 1, our health/medical insurance policies renew, and as with all annual renewals, the rates change...upwards, of course.

Below are the new total monthly premiums and the monthly employee contribution.

Should you decide to change plans, let me know as soon as possible so that the paperwork will be processed before I "depart."

<u>Plan Name</u>	<u>Total Monthly</u>	<u>Monthly Employee Contribution</u>
Principal Mutual	Individual: \$ 56.74	\$ 14.19
	Family: \$173.15	\$ 43.29
Harvard Community	Individual: \$ 90.55	\$ 48.00
	Family: \$247.40	\$117.54
Metro-West	Individual: \$116.68	\$ 74.13
	Family: \$277.16	\$147.30

Any questions, you know where to come knocking.

mtf
3/5/87

To

on

pick up

white bell

DIAC

oo

INFOCOM

B I R T H D A Y L U N C H

Thursday
February 19
12:30

Happy Birthday This Month To

Joanne
Max
Harry

Menu

Kentucky Fried Chicken
Mashed Tatters
Cranberry Sauce

Birthday Cake

**It's Friday the 13th, the phones are down, and
Bureaucracy is about to be delayed another month.**

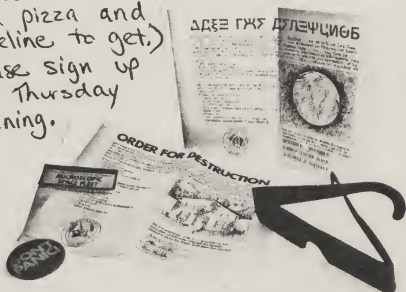
**Should you go do Valentine's Day shopping? Or stay
here and drink beer?**

After a month and a half of
"limited" Friday Parties, Infocom is
ready for its first
full blown Friday blast
of 1987. On
February 13 there
will be a beer
tasting party
extravaganza.
Exotic beers
from around the
world. Contests.
Door Prizes.
A large
vibrating
melon.

Now how
much would
you pay? But
wait! There's more!
A mind-boggling
variety of pizza
will also be served!

Now how much would
you pay! Five dollars?
Ten dollars? No!! It's
absolutely free! Your Funcomm
dollars at work!

So sign
up in the
kitchen area
for you, your guests, and
your sheep. (We need to
know how much beer
and pizza and
vaseline to get.)
Please sign up
by Thursday
evening.



INFOCOM

MEMO MEMO MEMO MEMO

TO: Whom it may concern
FROM: Linda Mazzotta
DATE: 2/05/87
RE: What else? PHONES

New England Telephone will be doing some work on our lines sometime after 5 pm tonite which will result in all of our lines being "out of order" until I fix them. If they complete their work before I leave at 6 pm tonite, no problem. If not, I will fix it first thing tomorrow morning.

NET and I are sorry for any inconvenience this may cause you. he,he!

INFOCOM

MEMO

From: Mike

To: All

Re: Marc's Visit

Marc Blank will be in town from Saturday afternoon (2/7) to early afternoon on Monday (2/9). We're organizing a dinner for him at Yangtze River in Lexington at 7:30 pm Sunday. Anyone interested in attending please RSVP to me by Thursday (2/5). Thanks.

INFOCOM

ATTENTION ALL MEDIA TRAINING ATTENDEES (THIS MEANS YOU)

Today is media training day!

Where: Ingalls, Quinn and Johnson Public Relations
855 Boylston Street, Boston (between Fairfield & Gloucester)
Meet on the 6th floor -- ask for Lisa Hertz & she'll direct you.

When: 1:30 p.m. -- meet a little early

Why: Because it is there.

Parking: Across the street, at the Prudential Center

Lunch??: J.C. Hilary's on Boylston between Exeter and Fairfield.
This restaurant has two sides -- we are eating at the one
on the LEFT if you are FACING the doors -- NOT the
one called the "lighter side".

Lunch is at 12:00 and please let Cindy (me) know by 11:15 if
you would like to attend, so I can make reservations.
LUNCH IS DUTCH TREAT.

THANK YOU.

MEMORANDUM

January 26, 1987

TO: All Activision and Infocom Staff

FR: Loretta Stagnitto, Public Relations

RE: NAME THAT NEWSLETTER CONTEST

"I can name that newsletter in three words."

"I can name that newsletter in two words."

"NAME THAT NEWSLETTER!"

What newsletter you ask? The soon-to-be-established Activision newsletter. That's right, Activision is starting a fun, frivolous (but very informative) newsletter directed to consumers, user-groups and just about anyone who buys Activision/Infocom products. The first issue of this new quarterly publication will be distributed in March (not to conflict with Infocom's *The Status Line*).

Steve Young, the illustrious documentation manager, is the elected (because he missed the meeting) Editor-In-Chief. Unfortunately, Steve is a little dismayed because he's in charge of a publication that does not yet exist. And, he can't tell his friends because he doesn't know the name of the newsletter.

So, in order to help Steve out, we're having a **Name the Newsletter Contest**. Anyone interested in naming the no-name newsletter can enter their suggestions in the designated box in the cafeteria. Entries are due by **5:00 p.m. on Wednesday, January 28**. Infocom staff can submit their entries to Cindy ~~Wise~~ *WESS*.

What's the prize you ask? Well, not only will the winner be featured in the first issue of the newsletter, but Mark Beaumont will write the feature! That's no prize you say. Ok, how about a choice between a free lunch for two or a bucket 'o money (\$25 to be exact).

If you have any questions or need more artistic direction, see (or call) me at extension 5054. Good luck and remember, Steve's counting on you!

INFOCOM

TO: You Guys
FROM: Me (Linda C.)
SUBJECT: Taxes
DATE: January 23, 1987

A painful subject, I know. But unavoidable.

With the passing of the new tax laws, a new W4 was created as well. It's attached. Everyone is required to file a new W4. Toss yours on my desk when you've completed it.

Thanks.

INFOCOM

B I R T H D A Y L U N C H

Thursday
January 22
12:30

Happy Birthday This Month To

Stacey

Menu

Assorted Sandwiches
and Sandwich Accessories

Birthday Pies
(Apple, Blueberry, Cherry)

* * *

Please tell Linda C. by Monday, the 19th, whether
or not you'll be lunching with us.

1/19/87


INFOCOM

GAMES MAGAZINE ITINERARY

10:00	Bert Hochberg Arrives
10:00 - 11:00	Interview with Dave Lebling
11:00 - 12:00	Interview with Steve Meretzky
12:00 - 1:30	Lunch with the Imps
1:30 - 2:30	Meet with Testing
2:30 - 3:30	Meet with Creative Services and Gayle
3:30 - 4:30	Round-up interview with Mike Dornbrook

INFOCOM

TO: Everyone

FROM: Joel Berez 

SUBJECT: Smoking

On December 8, 1986, in an 8-1 vote in favor, the Cambridge City Council passed an amendment to the General Ordinances of the City of Cambridge. The specific amendment affecting us was made to Chapter 13, Article II, to include a new Section 13-4 entitled: "Smoking Prohibited."

Under this amended ordinance, no person shall be permitted to smoke in "...work areas, employee lounges and restrooms, conference rooms, and hallways...". (A complete copy of the ordinance is available in Personnel.)

This law takes effect as of March 9, 1987. While there is no place within the company that can be reasonably used for a smoking area as permitted under the ordinance, smoking is permitted on the balcony; and there is a smoking section in the cafeteria on the first floor.

This no-smoking ordinance will be adopted as a company policy effective March 9, 1987.

THE FRIDAY PARTY ROSTER (for the first half of 1987)

SQUAD 1:	1/9	2/6	3/6	4/3	5/1	5/29	6/26
SQUAD 2:	1/16	2/13	3/13	4/10	5/8	6/5	
SQUAD 3:	1/23	2/20	3/20	4/17	5/15	6/12	
SQUAD 4:	1/30	2/27	3/27	4/24	5/22	6/19	

Squad 1	Squad 2	Squad 3	Squad 4
-----	-----	-----	-----
Amy	Chris	Angela	Curtis
Brian	Duncan	Carl	Diane
Dave	Gary	Cindy	Harry
Hollywood	Linde	Debbie	Joel
Jeff	Liz	Elizabeth	Kathy
Jon	Max	Gabby	Linda C.
Steve	Tim	Gayle	Linda M.
Stu	Tom V.	Lorrie	Lisa
	Tom B.	Mike	Stacey
		Susan	Tara

Based on the results of the Funcom poll, we're going to a system of minimal Friday parties, devoting the resulting extra money and energy to occasional special theme or event-related parties.

The new shopping list:

- 4 six-packs of beer (one six-pack should be a light beer)
- 1 large bottle of wine (approximately 1.5 litres)
- 4 bags of chips, assorted types

Budget: \$30 per week. Get the money from Hollywood, and give him any change. Give all receipts to Amy.

The best time to go is Friday morning or early afternoon. Later than that, the stores get busier and the traffic gets busier and most of us get busier. This also gives the beer and wine time to chill. One person should be able to do all the shopping. Allow 30 minutes.

Special parties: these are not regularly scheduled, and will happen whenever people have ideas/energy for them. They should have a minimum of a few days notice. If you have an idea for a special party, or feel that a bash is needed, see Hollywood or Amy or Steve for the extra money.

TO ALL IMPS

Steve gave this document to all the testers who had finished Stationfall and to Liz and me. This sort of thing is very helpful; it focuses the meeting, it gives us something concrete to think about before the meeting, and it tells us where Steve thinks he needs help or where he'd like input. At the risk of increasing paperwork, I'd recommend more documents like this throughout the development process. Oral requests tend to get forgotten.

Jon (2/11/87)

=====
Some things to think about for the pre-beta meeting:

I'd like to put in alternative solutions to a couple of the puzzles. (I've already put in one alternative solution -- putting the nip in the dispenser hole.) For example, should THROW SOUP AT FLAME put it out? Should SEARCH ROOM find the validation stamp or the ceiling panel? Can you think of some better examples, along the lines of the venus flytrap puzzle in LGDP?

See the attached "chemistry lesson" from Gary. Is this degree of scientific accuracy needed? If so, does it make the puzzle too complicated to be worth it? If so, do you have any good ideas for a replacement puzzle? I have a couple, but try and think of one on your own before you read on. Here are mine: 1) there could be a big block of ice floating in Vacuum Storage; you'd have to drill a hole in it with the drill to hold the explosive. I don't like this idea too much, because as you carried the ice around you'd have two holes in a lot of rooms. 2) Replace the bottle of CO2 with a thermos. The object could be called "thermos" or it could just be called "plaid bottle" which you'd have to examine, look-inside, etc. to get clues and figure out that it's a thermos.

Two rooms I'm planning to flesh out: the library and the theatre. Any other rooms need fleshing out?

Finding the foil. Is this too hard? Should there be some explanation of why the foil is where it is?

Is the geography of Level Four too confusing? Is the geography around End of Corridor too confusing? Elizabeth and Andrew both thought so. If so, what can be done about it?

When you get attacked by Plato, holding nip with ostrich present, you drop the nip but the ostrich doesn't react. If the ostrich DID react, though, you'd get screwed. Along the same lines, is it a pain that there's no way to get the ostrich to stop following you once she's started following you?

SEM 2/10/87

INFOCOM™

April 28, 1987

TO: All
FROM: Debbie

RE: Obscene Mailbox Messages

Just taking a poll to see how many of us have received these obscene calls on our DIAL telephone mailboxes (I know of three of us).

If you've been victimized (or tantalized), please let Gab or me know. Thanks.

ACTIVISION INTERNATIONAL
INTEROFFICE FAX

DATE: September 18, 1987

TO: Joel Berez
Infocom, Inc.
Cambridge, Massachusetts

CC: All Infocom Staff

FROM: Geoff Mulligan
Activision International
Mountain View, California

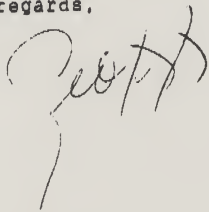
RE: Board Meeting

Just a brief note to let you all know how impressed I was by your Board presentation and your office facilities.

The presentations were clear, concise and to the point and it was very apparent that the people we met with not only knew their business, but enjoyed their work.

It was a pleasure to meet everyone and we all appreciated the hospitality shown to us.

Best regards,



GHM/emr

INFOCOM

August 3, 1987

TO: Infocom Employees
FROM: Joel
RE: Cornerstone



All good things must come to an end...

Cornerstone is dead. Please observe a moment of silence to mourn its passing.

As of August 18, Cornerstone will be officially delisted. We are preparing close-out specials, including an offer in The Status Line. As of now, Cornerstone is unsupported by Infocom except that Customer Support will continue to offer telephone assistance to customers.

As you all know, Cornerstone was Infocom's most ambitious single project. Our failure with it taught us many lessons, including the importance of focussing where our strengths are.

For a brief period several years ago, Infocom was the leading producer of entertainment software in the industry. Because we took our core business for granted, and concentrated our energies and resources on a completely different area, we fell quickly behind the competition. Now that business software is behind us, we can more easily move to modernize our interactive fiction line, expand into other areas of storytelling, and move back towards a leadership position.

Cutting the cord with Cornerstone should be viewed as a positive move for us. It is a fine product and we will continue to assist people who bought it, but today Infocom and the entertainment market are both better off without it.

Please feel free to explain all of the above to any outsiders wondering about Cornerstone's fate.

INFOCOM

TO: EVERYONE
FROM: CHRIS *Chris*
SUBJECT: CHANGES IN PRODUCT DEVELOPMENT
DATE: MAY 4, 1987

A few organizational changes are happening in the Product Development Department effective immediately.

1. Liz Cyr-Jones has been promoted to manager of testing. She will report to me.
2. Customer support is now reporting to Gabrielle Accardi. Details to follow from Gabrielle.
3. The systems group (you remember the systems group, aka Tim Anderson) is merging with the micro group. Tim Anderson will manage the combined group and report to me. The combined group will focus on three objectives: moving our development system from the DEC-20 to MAC IIs, major improvements to the ZIL system (including the famous "new" parser) and enhancing the ZIP/EZIP/XZIP interpreters to handle sound, graphics, etc.
4. Stu Galley is joining the systems group. Stu's primary activities will be: the new parser, other ZIL enhancements, technical and creative consulting to outside developers, and providing technical assistance to the inhouse Imp group.
5. Jonathan Arnold has just joined Infocom and the newly formed systems group. He will be working on the various E/X/ZIPS.

CLR:dmd/017

December 8, 1987

TO: ALL
FROM: HARRY
RE: HOLIDAY BREAK

As you may recall, Infocom is going to have its third annual holiday shutdown in a few weeks. In the original announcement of the shutdown, Joel said that you could either take the three non-holiday days (Monday, 12/28 to Wednesday, 12/30) as either vacation days or days without pay. If you would like to take this time without pay, please see me or Diane before Friday, December 11. If we don't hear from you, you will be paid your normal salary in December and your vacation balance will be charged for the three days.

HR/cab

InfoBOWLING Update

Starting Monday, January 4, 1988, InfoBOWLING will be a thing of the present!!!

We will bowl Monday nights at 7:00 at Lanes and Games on Route 2 (next to Faces). Four ten-pin lanes have been reserved for our exclusive use. Candlepin lanes are open to the general public at this time for those New England diehards who refuse to pick up a ball that you have to stick your fingers in.

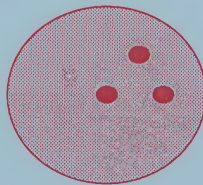
Because the Infocom spirit is based on the inalienable rights of justice and equality for all, InfoBOWLING welcomes all to bowl, even if you can make it only on an occasional basis. If we run out of lane space on a particular night, we'll work out contingency plans.

Bowling costs \$2.00 per string. At three strings a night, that makes a total cost of \$6.00 per week per person (not including shoes). But before you start grumbling, Funcom will subsidize InfoBOWLERS at a rate of 50%, making the financial contribution incredibly miniscule for such amazing fun .

Finally, how can we possibly bowl without InfoBOWLING team shirts??? The resounding answer is, "We can't!" So to rectify this situation, we are getting InfoBOWLING shirts. Like all bowling shirts, these are incredibly tacky, polyester-cotton blend, button-down shirts. They are black with (yellow) "contrasting raglan shoulder inserts for that fast action look." Each will be boldly embroidered with "INFOCOM" across the back and personalized with your name or nickname over the chest pocket. Total cost for this marvelous piece of pop culture is a mere \$25.00, but Funcom will subsidize 25% of the cost for employees only. Just fill out the order form at the bottom and return it to Stella by Friday with a check or money order in the amount of \$18.75. Please allow 3 weeks for delivery.

NAME:

Please put the following on my shirt (Print neatly in large block letters.):



Circle size:	Men's	S	M	L	XL	XXL	XXXL				
	Women's	30	32	34	36	38	40	42	44	46	48

(Men's have chest pocket; women's have waist-level front pocket.)

MEMO

Date: Oct. 27, 1987

To: All
From: Lorri

Re: New Part-time Receptionist

Yes! We have finally hired a real (i.e. permanent), part-time receptionist. His name is Roger Semans and he will be answering the phones from 9:00 to 2:00 p.m. Except for this week, when he'll be helping us out by working the afternoon shift.

So - please take the time this afternoon to stop by the front desk and tell him who you are and what it is you do here, and most of all to welcome him to Infocom because we're SO HAPPY HE'S HERE!!

P.S. - We are still looking for someone to work from 2:00 to 6:00 p.m. on the phones... If you can think of anyone who might be interested, please let me or Carol know. (Even someone willing to work on a temporary basis until we can find someone permanent would be a big help.) Thanks!

October 13, 1987

TO: ALL PERSONNEL
FROM: MANAGEMENT
SUBJECT: RESTROOM TRIP POLICY

In the past, employees were permitted to make trips to the restroom under informal guidelines. Effective Dec. 1, 1987, a RESTROOM TRIP POLICY (RTP) will be established to provide a consistent method of accounting for each employee's restroom time and ensuring equal treatment of all employees.

Under this policy, a "Restroom Trip Bank" will be established for each employee. The first day of each month, employee will be given a Restroom Trip Credit of 20. Restroom Trip Credits can be accumulated from month to month.

Currently, the entrances to all restrooms are being equipped with personnel identification stations and computer-linked voice print recognition. During the next two weeks, each employee must provide two copies of voice prints (one normal, one under stress) to Personnel. The voice recognition stations will be operational, but not restrictive, for the month November; employees should acquaint themselves with the stations during that period. If an employee's Restroom Trip Bank balance reached zero, the door to all restrooms will remain locked for that employee's voice until the first of the next month.

In addition, all restroom stalls are being equipped with a timed paper roll retractor. If the stall is occupied for more than three minutes, an alarm sounds, the roll of paper in the stall will retract, the toilet will flush and the stall door will open.

If you have any questions about the new policy, please ask your supervisor.

Thank you for your cooperation in this matter.

*** MEMO ***

Date: December 7, 1987
To: All Infoemployees
From: Gayle
Re: CIA

Hopefully by now either your manager, Stuart, or I have talked to you about the CIA. (If you for some reason you haven't heard about it yet, please see me. I'll be more than glad to fill you in). If you think you'd like to be part of the CIA, fill out the form below and return it to me by the end of today (12/7). Then please be sure to come to the meeting at 2:00 Wednesday (12/9) in the kitchen. See you there...

YES. I WANT TO JOIN THE CIA.

Name: _____

List any software companies of which you are a "fan" (ie. you play their games and closely follow their new releases):

If there are any categories of computer games (ie. role-playing, sport games, etc.) that you play regularly and you're particularly knowledgeable about, please list them below:

If you are an expert on any type of computer system or if you closely follow the latest developments of any particular hardware company, please list them below:

THIS IS WAR!!!

Look out Major Bill! Take cover Electronic Arts! We're declaring war on the on the "electronic entertainment media" industry. Our goal; total domination -- and we'll take no prisoners...

But in order to obtain our goal we need a few good men and women to join the CIA -- the Competitive Industry Analysts. Member of the CIA will essentially spy on our competitors. We want to learn what products are "hot" and why, where they are being sold and how they are being marketed, etc.

This is how the CIA will operate:

On an ongoing basis, Gabby will be breaking into dealer and distributor's files, gathering pertinent information. When necessary she, along with Debbie's help, will torture distributor and dealer contacts in an effort to get them to spill the beans about any of our competitor's upcoming product releases. Gabby will then put together a report that will include a list of the ten hottest products along with any sales figures and information about related marketing efforts at the dealer/distributor level.

Cynthia will be using similar methods in order to get information from press contacts regarding new products and trends.

Other CIA agents will each be assigned to spying on one of our competitors on an ongoing basis. Using a myriad of covert methods, they will gather general information regarding new and best-selling titles, press coverage, advertising, packaging, and other marketing efforts.

If Curtis and Stacy feel that they can weasle any useful information from endusers by torture, wiretapping, drugging, or bribing with hints, it would be greatly appreciated as well.

Each month, CIA agents on special assignment will take an indepth look at the top titles from the Gabby's "hot" list.

Then, the CIA will meet on the first Wednesday of every month. At this meeting, all agents will report their findings for the month. This will include product demonstrations from the agents on special assignment. At the end of the meeting, Gayle will issue the special assignments for the upcoming month.

If this exciting world of espionage sounds like it's for you, VOLUNTEER TODAY!! We are especially interested in recruiting all you heavy game players out there. And although we are a very select group, we do make exceptions and accept anybody. Please sign up with the CIA recruitment agent, Stuart Kirsch ASAP. We will be having a special meeting next Thursday 12/3 at 2:00 to cover comic-related software.

INFOCOM™

MEMO

To: Distribution
From: Stuart Kirsch *SAK*
Date: September 28, 1987
Re: APPLEFEST
cc: Gabrielle Accardi
Brian Moriarity
Cynthia Weiss

Distribution

Harry Regan
Joel Berez
Chris Reeve
Debbie Reilly
Liz Cyr-Jones
Jeff O'Neill
Amy Briggs
Steve Meretzky
Jon Palace
Dave Lebling
Gayle Syska
Mike Dornbrook

Applefest was held Friday, September 19 through Sunday, September 21 at the San Francisco Civic Center. According to Apple, over 22,000 people attended the show.

Activision's booth was second in size only to Apple's booth, and was understandably busy. People were attracted to the booth not only by its size, but also by the powerful music generated by **Music Studio** and by the **Gamestar Basketball Tournament** hosted by Joe Barry Carroll of the Golden State Warriors.

Activision featured mostly its product line for the Apple IIs. This included **Music Studio**, **Paintworks Plus**, **Writer's Choice Elite**, **Draw Plus**, **Gamestar Basketball**, **Postcards**, **Shanghai**, **Top Fuel Eliminator**, and **Tass Times in Tonetown**. Also, Activision was showing **Focal Point** and **Business Class**, its stackware for the Macintosh Hypercard. Also in the Activision booth were New World Computing's **Might and Magic** and Lucasfilm's **Maniac Mansion**.

Infocom had two computers at the booth. On a Macintosh, **Beyond Zork** was featured. An Apple IIe was used to demo **Nord and Bert** and **Plundered Hearts**, and to some degree, **Lurking Horror** and **Stationfall**.

Other Infocom activity included substantial press contact (including interviews with Brian and Cynthia) regarding **Beyond Zork**. The **Classic Mystery Library** and **Science Fiction Classics** were displayed and talked up as gift ideas. Hundreds of catalogs and copies of *The Status Line* were distributed. Some Infocom posters and t-shirts were given away as well.

One of the most productive aspects of the show was being able to meet and work with Activision people. Their knowledge, diligence, and personability was great to see. The hard work that we put in, as well as the fine products we showed, added to the good feeling. The mutual respect and friendships that came out of the show are sure to be of benefit to our corporate relationship.

Sales of all products were fairly brisk over the course of the three days. Specials were held on both IIs and IIe/IIc products. On Friday, the specials were buy two, get one free; on Saturday and Sunday, it changed to buy one, get one free. For the IIe/IIc products, one needed to buy from column A to get one from column B free:

Column A

Maniac Mansion
Nord and Bert
Plundered Hearts
Gamestar Basketball
Might and Magic

Column B

Shanghai
Stationfall
Lurking Horror
Top Fuel Eliminator
Tass Times in Tonetown

Overall, sales of more than \$11,000 were recorded. Infocom products sold well, as did all Activision products in general. Breakdown by game title are not yet available.

It is unfortunate that we were unable to sell **Beyond Zork** at the show. The response to the product by the gaming public was phenomenal. Infocom gamers were excited both by the new interface and the Zorkian setting. People who were

not familiar with Infocom were likewise intrigued by the ease of use that the new interface afforded them. Overall, the response to **Beyond Zork** bodes well for its sales when it does ship.

The most successful product in terms of public response was **Nord and Bert Couldn't Make Head or Tail of It**. Older Infocom players were fascinated with it. Younger Infocom players enjoyed it once they were showed how it differed from other Infocom games. Infocom novices were also excited by it as it was very different from everything they were familiar with.

Plundered Hearts also enjoyed popularity, but unfortunately, it was less easy to demo this product compared to the other two. Being a busy show, one had little time to get someone hooked, and reading the opening paragraphs was not all that appealing. However, when it was properly introduced it was well received by women and by Infocom fanatics.

The **Lurking Horror** and **Stationfall** were talked up, particularly in conjunction with the two-for-one sale. Most Infocom fanatics had already played one or both of these (and, of course, wanted hints). Others who were interested in them were generally those with little or no experience with Infocom. The storylines of the games were interesting and enticing, especially **Lurking Horror** to teenage boys.

Finally, **Classic Mystery Library** and **Science Fiction Classics** received some attention from a generally older crowd. Most pointed out the fact that it was meant to be a gift pack and were impressed with the selection and the price.

The crowd at Applefest ranged in age from teenagers to middle-aged (at least those that came by the Infocom areas). The price of the show was \$15 (\$20 for the show and the conferences), thus squeezing out some of the younger crowd. There seemed also to be fewer college-aged attendees than one might expect.

One surprising observation was the number of people who had already played **Beyond Zork**. At least four people had played it as Beta testers or friends of Beta testers. This number may not be unreasonable, but if it is, it might show pirating at work among Beta testers.

Another observation revolves around the battle between text and graphics. Of those who had never heard of Infocom, a fair number turned their noses up at a game that had no graphics. Others, however, were very comfortable with the concept. The latter were in general older than the former.

All major computer magazines (except *Family Computing* and non-Apple, machine specific magazines) were present and had contact with Brian and/or Cynthia. *Dragon* (a role-playing magazine) wants to run an extensive review along with an interview with Brian. Good interviews were also had with *A+*, *inCider*, *Compute!*, and *STart* in particular.

1987